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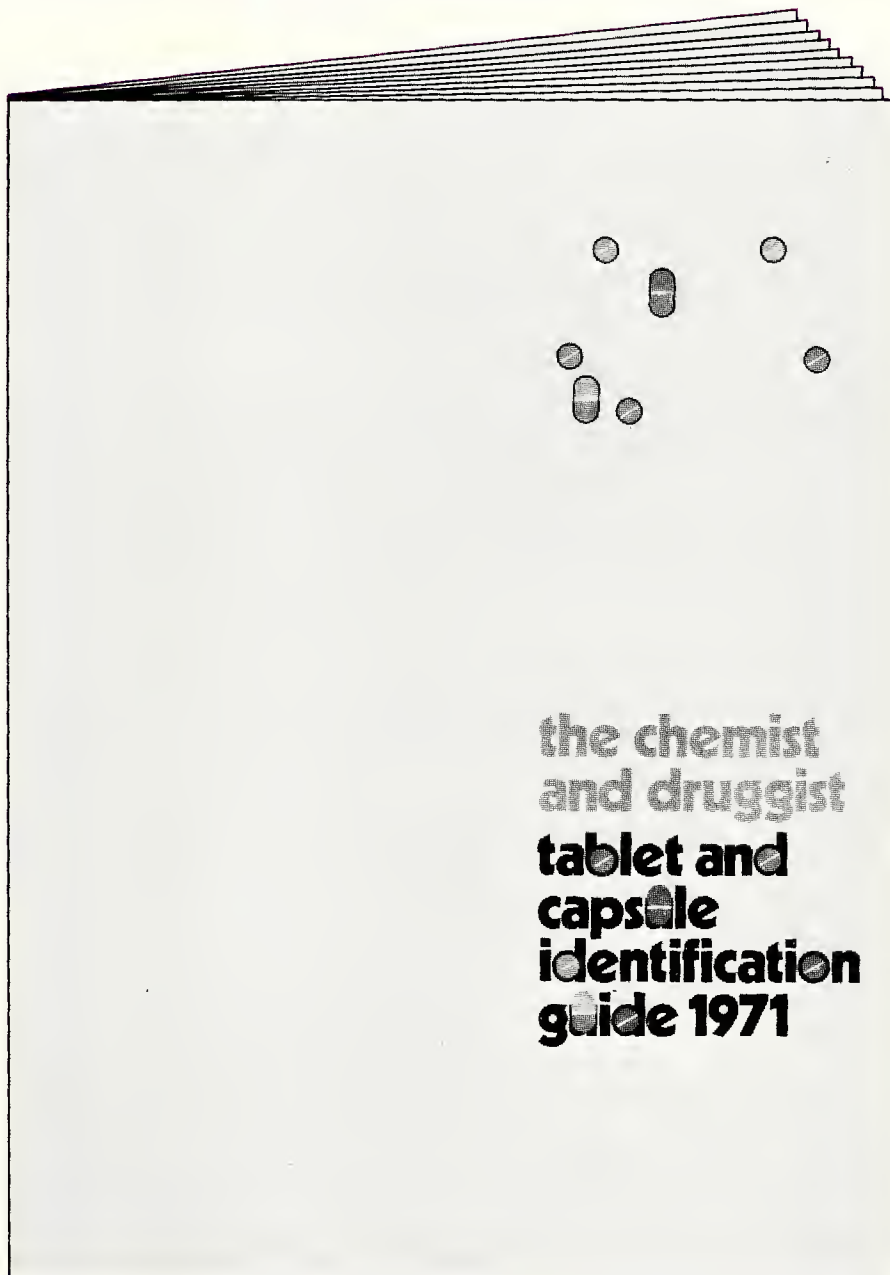
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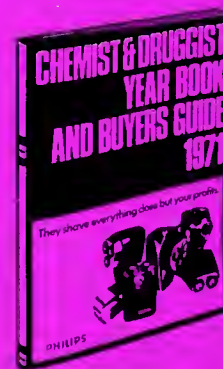
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CHEMIST & DRUGGIST

112th year of publication Vol. 195 No. 4750

The newsweekly for pharmacy

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Member Audit Bureau
of Circulations**A Benn Group Journal**

Key Markets Ltd have opened their first pharmacy in a supermarket—along "professional" lines (see p 326)

Council advises on refusal to dispense

Prescriptions that pharmacists believe they would be ill-advised to dispense should be endorsed by them with the words "Referred back to prescriber," the Pharmaceutical Society's Council has ruled.

Council was asked for guidance in a Branch representatives' resolution passed at last year's meeting, and the recommendation comes in the final report on action taken on the resolutions.

The endorsement should be accompanied by a signature or a stamp, the Council recommends, so that any other pharmacist receiving such a prescription will know whom to approach for background information.

However, Council emphasises that endorsement is a serious step, which should never be undertaken without the pharmacist involved having failed to obtain satisfactory assurances from the prescriber, and having consulted at least two experienced pharmacists in his or her area who would be prepared, if necessary, to support the pharmacist's action by a declaration that they would have acted in the same way. In the case of an isolated pharmacist, consultation should take place with the Pharmaceutical Society.

The Council concludes: "These provisos are made to emphasise that to refuse to dispense a prescription, although it may be necessary on occasion, is an exercise of individual professional responsibility, and should not be undertaken without the above safeguards."

A summary of other comments on the 1970 branch representatives' resolutions appears on page 331.

Hospital pay talks continue

The two sides of Pharmaceutical Whitley Council Committee are to meet again on March 25 to discuss a pay claim by the staff side that would give chief pharmacists in category V hospitals a top salary of £4,000 per annum.

A statement issued by the Guild of Public Pharmacists on March 15 reads: "Committee C of the Pharmaceutical

Whitley Council met on March 12 to discuss the salary claim submitted in October 1970. The management side made an offer for increases on existing salaries together with views on Noel Hall scales. Discussions will continue on March 25, 1971."

The wording of the statement would appear to indicate that the offer made by the management side was unacceptable to the staff side—although not totally so.

Faults in shampoo test revealed

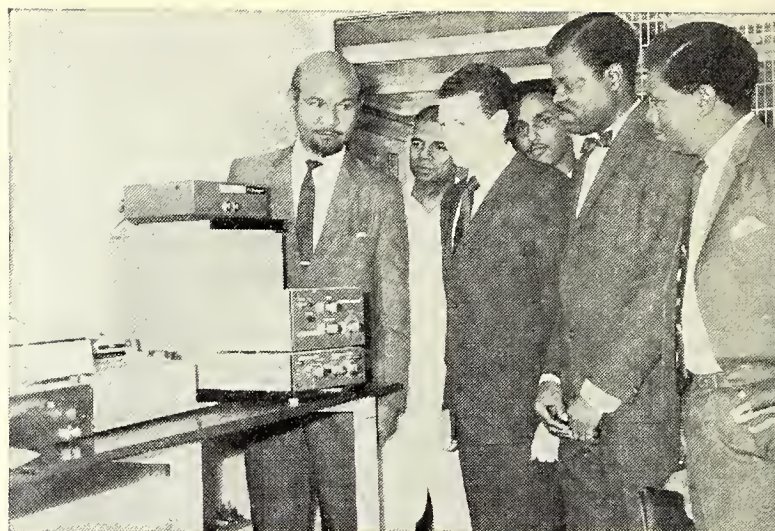
Probable errors in the techniques used to determine the efficiency of shampoos have been highlighted by Mr K. V. Curry of Unilever Research Laboratories.

Together with Mr S. Golding, NV Vinolia-Gibbs, SA Belgium, he has been investigating the extraction of fatty materials from hair clippings.

In sequential extraction experiments using diethyl ether, methylene chloride and ethanol, studying the effect of extraction temperature, they have examined the different lipid fractions. The work has established the probable existence of a strongly adsorbed layer of material on the hair surface, consisting of high melting fatty acid and possibly linked to the hair by calcium-atom bridges.

The authors suggest that since most techniques of detergency evaluation include solvent extraction of hair before and after shampooing, the extractable lipid material can vary, depending on the pH of the shampoo and rinsing solutions and the hardness of the water used.

The amount of extract would be higher if the pH was acid, or lower if rinsing in hard water, owing to the formation of calcium salts which are rendered non-extractable. The former effect could give rise to low values of deter-



Servier Laboratories last month gave a gas liquid chromatograph to Kumasi University, Ghana. The equipment will be used to investigate the effects of dietary habits on absorption, distribution and metabolism of various drugs. This work will be part of a joint research project between the Chelsea School of Pharmacy and the Faculty of Pharmacy of Kumasi University. The University's vice-chancellor, Dr E. Evans-Anfom (left), is here receiving the apparatus from Mr K. J. Hillman, Servier's export manager

gency efficiency while the latter effect would indicate high values of lipid removal by shampoos.

Mr Curry presented the details of his paper at the Symposium on Appendages of the Skin, organised by the Society of Cosmetic Chemists and held at Eastbourne on March 10 (see C&D March 13, p 303).

MAOI warning cards ready

The Pharmaceutical Society is currently distributing to retail pharmacists the monoamine-oxidase inhibitor warning cards that have been under discussion for some months. The cards, intended to be handed the patient at the same time as the drug, warn of the dangers of eating amine-containing foods while under therapy.

A letter from the Society recommends that all MAOI drugs should be stored on a separate shelf in the dispensary, with a shelf strip reminder that a card should be issued when they are dispensed.

In the same letter is the advice that when scalp lotions or shampoos containing 50 per cent or more of alcohol are dispensed they should be labelled: "Caution: This preparation is inflammable. Do not use it or dry the hair near a fire or naked flame." There is also a reminder of the need to label certain other products "Inflammable" and to avoid covering manufacturers' warning labels with address slips, price tickets, etc.

'Industry' Bill: Society's role in doubt

It now seems doubtful whether the Pharmaceutical Society will be able to register as a negotiating organisation for pharmacists under the Industrial Relations Bill, if it becomes law.

The Government's amendment providing for a "special register" to encompass bodies such as the British Medical Association (C&D February 27/March 6, p 261) and chartered organisations, includes the requirement that the activities of a registerable organisation must "include the regulation of relations between workers of that description or those descriptions and employers or organisations of employers."

The two other criteria for registration — provided the organisation is a registered company or incorporated by charter or letters patent — are that the organisation should be independent and consist wholly or mainly of workers of one or more descriptions, and have power to alter its own rules and to control the application of its own property and funds.

The amendment is one of a series being considered during the report stage of the Bill.

Cancellation

As a result of the postal strike, the one-day conference organised by the Anglia Region of the Pharmaceutical Society which was scheduled to take place on April 18, has been cancelled.

Student award link with D. H. Lawrence

The name of D. H. Lawrence, author and artist, is being applied to an annual award to the department of pharmacy, University of Nottingham. The award will take the form of a prize of £50 and a presentation scroll, and will go to a second-year student partly for academic excellence and partly for his or her contribution to student affairs.

The reason for Lawrence's name being attached to the prize is that J. H. Haywood Ltd, the Nottingham chemist wholesalers, who are donating the annual prize, once employed Lawrence as an export clerk. (In those days Haywood manufactured surgical hosiery; the central character of Lawrence's novel "Sons and Lovers," takes up employment with a firm of surgical hosiery manufacturers, and a number of other employees of the company with whom Lawrence came into contact are believed to be also portrayed.)

Haywood, now pharmaceutical wholesalers serving about 700 chemists in an area from Northampton to South Yorkshire, have just completed extensive rebuilding and renovation of their Nottingham warehouse. The company was acquired last year by Barclay & Sons Ltd.

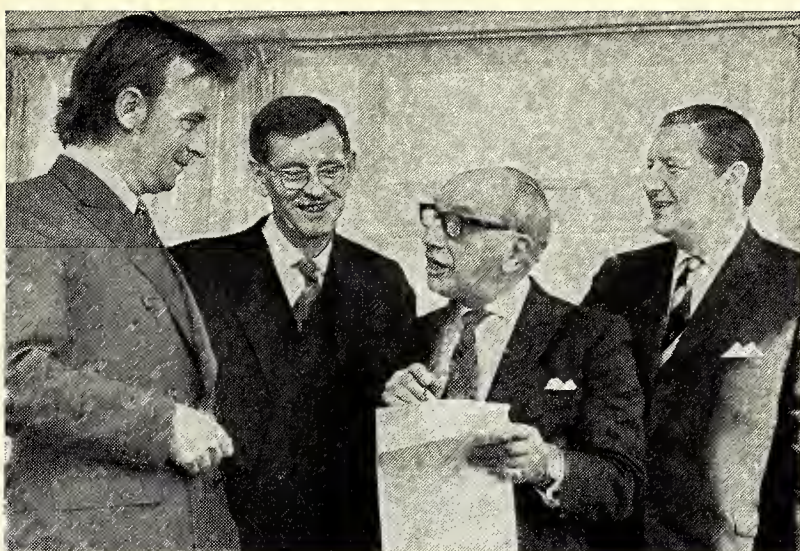
Drugs given to addict

Alan William Hough, MPS, Wyre Avenue, Kirkham, Lancs, who became friendly with a drug addict and supplied him with tablets was fined £50 and sentenced to six months' imprisonment suspended for two years on each of two charges when he appeared before Preston magistrates recently. For Mr Hough it was said that he had been in business for four years and had still to face disciplinary proceedings from his own professional body.

The drugs concerned were of the soft variety (Drinamyl and Dexedrine) and Hough was trying to wean Birchall off them. He had no financial gain.

Legislation and the drug industry

Mr L. Pavitt asked the Secretary of State for Social Services in the Commons this week why drug companies that are not members of the Association of the British Pharmaceutical Industry are not consulted about legislation affecting their busi-



Discussing the Lawrence memorial prize (see story this page) are (from left) Mr T. F. Cammack, chairman and managing director, J. H. Haywood, Professor M. W. Partridge, head of department of pharmacy, Nottingham University, Mr. F. W. Cammack, past chairman of Haywood, and Mr Stewart M. Ritchie, general manager, Barclay & Sons Ltd

Industry's status 'may deteriorate'

Growth in pharmaceutical companies' profits is likely to come increasingly from overseas or from diversification at home, according to a recent report on the pharmaceutical industry by a firm of stockbrokers.

The major reasons for this are given as the relatively unexploited foreign markets, particularly the United States, and the fact that the National Health Service may become a "relatively less attractive area for UK drug companies in the medium term."

Despite growing export sales, the report suggests that profits from pharmaceutical companies' NHS sales will fall marginally this year.

From an investment viewpoint, the status of pharmaceutical companies may begin to deteriorate slightly over the medium term, says the report, as a result of certain Government measures. For instance, the proposed cost-related charge on prescriptions, if and when implemented, may depress demand for a longer period than will the raising of the prescription charge to £0.20.

Profits may also be affected this year by the provisions of the Medicines Act which will give rise to exceptional costs,

nesses. Sir Keith Joseph replied that the Medicines Act required the Ministers to consult "such organisations as appear to them to be representative of interests likely to be substantially affected." Such organisations were consulted, he said.

particularly for smaller companies. The following quoted figures are said to be of the last reported year:

	Sales by major UK quoted companies		Estimated NHS Sales	
	Total Sales £m	UK Sales £m	Estimated NHS Sales km	
Beecham	161.1	78.8	9.0	
Glaxo	157.5	71.6	9.2	
Reckitt & Colman	156.8	45.5	1.0	
LRC International	34.8	26.5	2.5	
Smith & Nephew	42.5	28.0	5.9	

(The Pharmaceutical Industry — a survey of its history and structure and an assessment of its present situation by P. B. Gale. Hoare & Co, Govett, 1 King Street, London EC2.)

Asthma research unit opened

A clinical pharmacology unit devoted to the study of drug treatments for asthma was formally opened at the Brompton Hospital, London, on March 12 by Lord Aberdare, Minister of State, Department of Health and Social Security.

The new unit, set up by the Asthma Research Council, is said to be the first of its kind in Britain entirely devoted to research into the drug treatment of asthma in a specialist hospital.

It is fully-equipped to investigate the metabolism and excretion of all drugs used in the treatment of asthma by ordinary chemical and radio-isotope methods.

Accommodation and funds for the construction of the laboratory were provided by the Brompton Hospital Board.

The unit has a staff of four under the direction of Dr J. W. Paterson. The team will be interested in the evaluation of new drugs and in the reassessment of older treatments.

Among the older treatments Dr Paterson said he is particularly interested in the interactions between ephedrine, theophylline and barbiturates, which are often given in combination. Giving reasons for his interest, he pointed out the potentiating effect that sedative drugs can have on anti-coagulants.

Among the newer drugs being studied are a number of prophylactics such as the bronchodilator salbutamol and disodium cromoglycate.

Prescribing survey grant

A grant of £8,715 has been made jointly by the Scottish Home and Health Department and the Department of Health and Social Security to Mr A. W. Patterson, Heriot-Watt University, to study the prescribing habits of National Health Service doctors in general practice in Scotland.

The grant covers a period of one year from March 1.

Mr Patterson is director of a Unit for Research into Drug Usage which was established at Heriot-Watt University in 1970 with an initial grant of £5,000 from the Department of Health and Social Security to undertake similar studies for England and Wales.

The two investigations will supplement the annual survey of prescribing costs undertaken by the Department of Health and Social Security, and will deal in greater depth with such subjects as what preparations are being prescribed and how.

The Unit is collaborating in the project with Professor W. M. Williams of the Department of Sociology, University College, Swansea, who is interested in patterns of prescribing by area, and environmental conditions such as industry in that area.

Mr Patterson told the *C&D* that although similar studies have been undertaken in the past, this is the biggest to date.

COMPANY NEWS

Steetley sales reach £47.5m

Group profit, before tax, of The Steetley Co Ltd amounted to £6.18m in 1970 including £0.43m from Berk Ltd for six months.

Sales expanded from £28.97m to £47.54m of which Berk contributed £10.92m.

In 1970 Steetley's share of sales and profits of associated companies in which the company has a minimum 25 per cent interest, have been included. The effect of this change has been to increase 1970 sales by £1.25m and the surplus, before tax, by £163,000.

The dividend is stepped up from 4.75p to 5.25p per 25p share with a final of 3.25p.

Kodak's plans for expansion

Kodak Ltd are building a marketing education centre at a cost of £731,729, at Gadebridge, about one mile away from the company's new head office at Hemel Hempstead, Herts. The centre, due for completion in 1972, will be a two-storey building, with a staff of 60, where Kodak will train its customers and staff.

The company also recently signed a contract worth £340,000 to extend their Manchester distribution centre.

Jeyes' sales up £2m

Sales of Jeyes Group Ltd in 1970, at £14.99m, were up by 16.9 per cent compared with 1969. Profit, before tax, was £844,550 (against £782,832) and after tax, £506,996 (£436,311). The figures include post-acquisition sales of £638,456 and profits of £19,321 of Associated Aerosols Co Ltd.

A final dividend of 12½ per cent makes the annual total unchanged at 19½ per cent.

Thomas Morson's 150 years

Employees from Thomas Morson & Son Ltd, Ponders End and Merck Sharp & Dohme Ltd, Hoddesdon were recently invited, together with husbands



A total of 582 years' service was represented by 13 former employees at a reunion dinner organised recently by Smith Kendon Ltd. They are pictured here with chairman Mr D. A. L. Smith (centre) and Mrs Smith. Next to Mrs Smith is Mr F. Usher, the longest-serving member, with 55 years

and wives to a dinner and dance in London to mark the establishment in 1821 of Thomas Morson & Son Ltd.

Several eminent members of the MSD international division and Merck Research Laboratories, attended including Mr Huskel Ekareb, president MSDI, Mr Dewey H. Stallard, vice-president, MSDI, Dr Maurice Hilleman (a world authority in virus and cell biology research), Dr Alan Gray and Mr A. Angel.

[It is regretted that the omission by the printer of a nought in last week's report made the company a comparative youngster — Editor.]

Syntex move into skin care

Syntex Pharmaceuticals Ltd have formed a skin care division headed by Mr Rex Priddy (formerly the company's ethical products sales manager) as marketing manager. Appointed one of the first area managers is Mr Brian Theaker who has joined Syntex with eight years' experience in the cosmetic market. The company are expected to launch four skin care products in April.

Dixon's Photo' in Sweden

Dixons Photographic Ltd have contracted to acquire Merkurex AB, Gothenburg, Sweden.

Merkurex have exclusive agencies from several Japanese manufacturers for distribution of photographic and ancillary equipment which they market to retail and mail order groups in Europe.

Merkurex profits are estimated at approximately £200,000 before tax for the

year December 1970. Consideration is approximately £365,000 in cash over five years, with further payments equivalent to 25 per cent. of profit before tax over the next five years.

Overseas sales up 19 per cent

Sales by Sterling-Winthrop Group, in 1970, were £27m of which overseas sales at £13m accounted for nearly half, an increase of 19 per cent on 1969. During 1970 capital investment in the UK amounted to £1.5m and the total assets of the group increased by £4m to £27.5m.

Of the group's total business 18 per cent was supplied to the National Health Service through Winthrop Laboratories.

In brief

Wilson & Mansfield Ltd. with **P. Robertet et Cie**, Grasse, France, whom they have represented in the United Kingdom for many years, have formed a new joint company, Robertet (UK) Ltd to specialise in the supply of perfumery raw materials and compounds. Mr D. N. Davies is adding to his existing activities by joining the board and Mr Robert Calkin will be chief perfumer.

Wilson & Mansfield will continue to supply all their other products in the same way as in the past.

Alo Cosmetics Ltd state that since the launch of the full range of products in March 1970, the company has appointed 150 selected agents from among chemists throughout the country, and can point to a national average annual stock turn of 4.8. The programme for

the second year gives the company a target of an additional 100 agents.

PIF Pharmaceuticals Ltd is now the registered name of Potts' Infants' Friend Ltd, Prospect Place, Lenton, Nottingham NG7 1RX. The change has been made so that the title is more in keeping with the company's present day function as wholesale chemists.

Dow Corning Corporation of the United States, holders of 40 per cent of the equity of Midland Silicones Ltd, have agreed to buy for £3,525,000 in cash the remaining 60 per cent held by Albright & Wilson Ltd.

Invacresk Paper Ltd: Pre-tax group profits fell from £430,000 to £103,000 in the year ended December 26, 1970. External sales were £24.72m (£24.70m).

Polaroid Corporation have opened marketing subsidiary companies in Norway and Austria with offices in Oslo and Vienna.

Smith & Nephew Associate Companies Ltd are making rights issue of £7.5m 8 per cent convertible unsecured loan Stock 1981, to Ordinary holders on a one-for-nineteen basis.

Appointments

Imperial Chemical Industries Ltd, pharmaceuticals division Mr J. D. F. Barnes, 35, has been appointed to the board of ICI pharmaceuticals division. He succeeds Mr P. W. Cunliffe, recently appointed division deputy chairman, an overseas director.

For the past three years David Barnes has been European manager of pharmaceuticals division.

Rapidol Ltd have appointed Mr K. J. Astill their representative in the Manchester area. Apart from his normal calls on chemists, Mr Astill will be recruiting chemists assistants for courses on hair colouring to be held at Inecto's Manchester school.

Ferro Metal and Chemical Corporation Ltd have appointed Mr Michael D. Potter their chemical marketing manager. Mr Potter previously held a position with Boots Pure Drug Co, Nottingham.

Coleman & Co, Ltd, have appointed Mr Dennis Ramsbottom their sales director. He will be based mainly at Coleman's London office, Walkder House, Melton Street, NW1. Mr Ian Poustie has resigned

PEOPLE

Mr D. E. Mark Evans, Whatstandwell, Derbyshire, has retired as managing director of John Dent (Chemists) Ltd, Chesterfield, after some 17 years with the company, but he is being retained as consultant director.

Councillor Oliver Duffelen, MPS, is to be the next mayor of Scunthorpe. Mr Duffelen serves on the Sheffield Regional Hospital Board and is chairman of its establishment committee.

Alderman Leonard Edwards, MPS, 14 Queen's Park View, Handbridge, Chester, is mayor-elect of Chester. He is a past chairman of Chester Branch of the Pharmaceutical Society, and a former Sheriff of Chester.

Mr Frederick Butterfield, Britain's oldest retired pharmacist, celebrated his 107th birthday recently, with a champagne party attended by relatives and friends. The chemist's shop in Station Bridge, Harrogate, which he founded in 1893, has closed since his son, Edwin, died in 1970.

Mr A. F. Walton, marketing director, WB Pharmaceuticals Ltd, has just embarked on an extensive tour of the Far East, lasting two and a half months. He will be visiting Australia, New Zealand, Hong Kong, Singapore, Thailand and Pakistan. Mr Walton, who has controlled marketing of "ethical" products for Ward Blenkinsop for a number of years, will join the trade mission to Australia and New Zealand organised by the North-west London Export Group.

Mr Walter J. Macdonald, MPS, 117 High Street, Nairn, has retired and with his wife, Frances, is off on an extended holiday in Rhodesia. The business, which has now closed, was started in 1893 by Mr Macdonald's late father, Dr D. D. Macdonald. The close-down of Macdonald's will mean Nairn now has only two pharmacies.

Mr Anthony F. Fell, a lecturer in the department of pharmacy at Heriot-Watt University, Edinburgh, has left for an eight-week stay in Russia. He will be spending most of his time at the Institute of Natural Product Chemistry of the Academy of Sciences in Moscow, but will be making short

visits to establishments in Lenin-grad and Kharkov.

Mr Fell, 29, is travelling under the Anglo-Soviet exchange agreement and is receiving a Carnegie Trust grant to pay for the trip. He will be engaged on research work in analytical methods for pharmaceuticals, and wants to find out what kind of standing the work he is doing in Edinburgh has in Russia.

Mrs P. Fielder has joined the NPU Group to supervise the new coupon exchange scheme [corrected note].

Deaths

Thoms: In hospital, recently, after a long illness, Miss Ann F. C. Thoms, aged 82. A native of Dundee, Miss Thoms qualified in 1910 and worked in Newburgh and Coupar Angus prior to taking over her own shop in Blackness Road, Dundee, many years ago.

Weston: On March 12, Mr John Redvers Weston, 9 Weston Road, Colehill, Wimborne, Dorset. Mr Weston qualified as a pharmacist in 1928 and was a former manager of Boots' Wimborne branch.

Williams: On February 27, Mrs Phyllis Mary Williams, MPS, 113 Whitmore Road, Harrow, Middlesex, aged 66. Mrs Williams, who qualified in 1927, opened a pharmacy in Northolt Road, Harrow, in 1938. With her husband Mr W. Lloyd Williams, MPS, she ran the business until 1964.

NEWS IN BRIEF

□ The Shops (Sunday Trading) Bill received its third reading in the House of Lords on March 9, and was passed on to the Commons.

□ The general index of retail prices in January was 147.0 (January, 1962 taken as 100), compared with 145.0 in December, 1970.

□ The last date for receipt of nomination papers in the National Pharmaceutical Union Executive Committee election is noon on Monday, March 22 [corrected note].

□ The Ministry of Home Affairs, Northern Ireland, has withdrawn from William David Smith, 118 Marlborough Park Central, Belfast, the authorities to possess, supply and prescribe Dangerous Drugs. The withdrawal is effective also in Great Britain and the list on p 217 of the C&D Year Book, 1971, should be suitably amended.

THE XRAYSER COLUMN

The new medicine

In an address at Bristol on February 24, Mr W. M. Darling, president of the Pharmaceutical Society, covered a wide range of the problems with which pharmacy is faced at the present time, and in doing so appeared ready to take arms against a sea of troubles, though it would be optimistic to suppose mere opposing would end them. The problems are there, and many of them are not of recent origin.

It is true, as the president indicated, that pharmacy closures are taking place over the whole country. That is not new, for in a completely unplanned pattern, governed entirely by opportunism, pharmacies have been opening and closing for a century or more.

A study of the street directories of the late 19th century and a comparison with those of, say, 25 years ago, will illustrate that change has always been taking place. That was one of the normal hazards of allowing such things as medical and pharmaceutical services to depend upon supply and demand. And that lack of system seemed to work reasonably well, providing the public with a fair distribution of physicians and pharmacists within comfortable walking distance. Even only 50 years ago, that was as essential as it was understandable, for public transport was limited and private transport even more so.

But the coming into being of the National Health Service in 1948 foreshadowed great changes, for the concept of the health centre was clearly visualised and it—or more often group practice—is now with us and is coming to be regarded as the future of medicine.

Group practice

Such a development is inevitably having its effect on pharmacy and will undoubtedly, as the president said, lead to an acceleration of the rate of closure. If 30 or 40 or even more doctors are to choose to work under such conditions the viability of a number of pharmacies is immediately put at risk. But it may also be that the herding together of so many doctors is not without considerable risk to themselves. For nothing seems more calculated to hasten the day of the salaried service. It would seem so much tidier to the official mind. I have wondered if the eagerness with which government has fostered the growth and development of health centres has not in part been influenced by that consideration. The doctors who have flocked to become "one of the herd" may find that the shearers are ready and waiting.

But where does pharmacy come into the picture? Is the government really interested in planned distribution of pharmacies if there is no distribution of doctors? While it is true that the doctor may visit the patient in his home, we may see a growing reluctance to visit from much greater distances. We cannot view pharmacy's part in the changing picture in isolation, for we are witnessing social upheaval.

Uncertain future

What does the government see as the pharmaceutical needs of the community? Does it regard the supply of medicines under the NHS as its only interest in pharmacy? Has it shown any concern over the many closures taking place?

The whole question cannot be left to chance by the government, any more than by pharmacy itself. Should pharmacy be planning its future so that in 30 years' time the number of pharmacists on the register will be just adequate for them to spend their whole time in professional pharmacy? That may be the ultimate outcome.

NEW PRODUCTS AND PACKS

Over-the-counter medicinals

Gel replaces cream

On April 1, Flypel insect repellent gel will replace Flypel cream in the UK. Pack is a 30-g tube (£0.18), supplied in display outer of one dozen. Introductory bonus terms will apply until the end of June. (Imperial Chemical Industries Ltd, Pharmaceuticals Division, Alderley House, Alderley Park, Macclesfield, Cheshire, SK10 4TF.)

Pharmaceutical specialities

Berk introduction

Berk Pharmaceuticals have introduced Povidine surgical scrub, a preparation of povidone-iodine specially formulated for preoperative disinfection of the skin by hospital personnel and for general use.

Povidine surgical scrub is supplied in bottles of 50 ml (£1.08 trade) and 5 litres (£5.00). An elbow tap wall outfit (£2.20) and plastic dispensing pump (£0.41) are also available. (Berk Pharmaceuticals Ltd, Shalford, Surrey.)

For baby

Babysafe modification

Available now is the new Cannon Babysafe feeding bottle complete with Dormal cap (£0.21). The addition of the Dormal cap, designed to keep the feeding teat dust free before feeds, enhances the clean sterile lines of the existing popular feeding bottle. (Cannon Rubber Manufacturers Ltd, Ashley Road, London N 17 91H.)

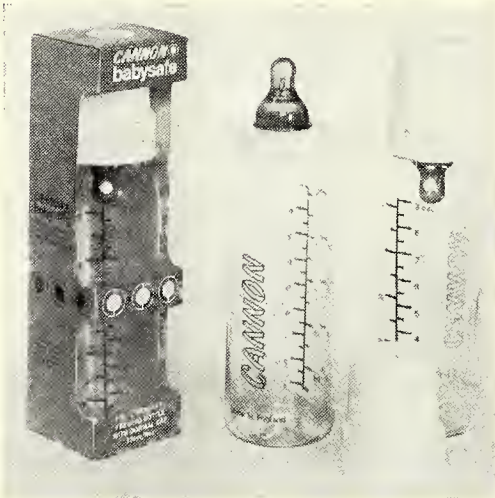
Horticultural

Bayer's garden "image"

Bayer have developed a new "range image" for their garden products, with the intention of offering the most up-to-date chemicals, in easy-to-use, informative packs, at an economic price.

There are seven new products. An aerosol aphid gun (£0.39) and aphid spray (£0.24) contain the systemic insecticide Rogor dimethoate. Morkit bird repellent spray (£0.21) contains anthraquinone and is designed to protect buds, blossoms and seedlings from bird damage.

Elvaron blackspot spray (£0.24) contains



dichlofluanid and is a control for black-spot and mildew on roses, and botrytis on soft fruits and flowers. Tugon ant killer (£0.18) is based on trichlorphon, and is suitable for use indoors and outdoors. Dimanin green slime remover contains an alkyl dimethylbenzyl ammonium chloride and is designed to remove slime from greenhouses, flowerpots, paths, etc.

Finally, Dipterex garden insect spray (£0.24), containing trichlorphon, is described as a safe and effective insect killer; it does not persist and fruit and vegetables may be eaten only two days after spraying. A range of garden aids previously sold under the Baywood label, remains available. (Bayer Agrochem Ltd, Eastern Way, Bury St Edmunds, Suffolk.)

Sundries

Jeyes update toilet tissue range

Jeyes UK have introduced a new flat-pack tissue, Jeysoft, which combines the economy of manilla tissue with the luxury of soft tissue. Jeyes are confident that Jeysoft, a single ply, high quality white tissue in an elegant yellow pack, will attract current flats purchasers, and those who use soft rolls, but would like a flat pack at the economical price—30 pulls per penny. The launch is supported by a national poster campaign from May to July.

For those who still prefer manilla tissues, Jeyes have re-packaged their flats, and given them a new name which spells out the qualities which make manilla tissue different from soft—Superstrong. To go with the new packs, which both come in



singles and doubles, is a special white plastic holder. Jeysoft buyers can obtain one for four empty packets in a free mail-in offer. The same holder, which is specially designed to hold all Jeyes flat packs, will also be on sale in a bubble pack, with a punched header card for easy retailing. (Jeyes UK Ltd, Brunel Way, Thetford, Norfolk.)

Re-styled Airwick

Jeyes have relaunched their Airwick aerosols in a range of distinctively-designed 16-oz cans, which all feature the Royal Warrant in lacquered gold on the front.

There are five aerosols in the range—three air fresheners, a fly killer and a moth proofer.

The air fresheners (£0.20) come in the Lilactime, Alpine and Springtime fragrances which proved so popular in the old 8-oz range. Each contains the same 125 natural ingredients as the recently-launched Airwick solid. These deodorise the room, leaving a pleasantly fresh, lightly perfumed atmosphere. The air freshener cans are all dark green, with the fragrance printed in a contrasting colour.

The fly killer (£0.20) is packed in a purple can, and contains pyrethrum.

The mothproofer (£0.25) will give one year's protection to woollens and other garments if they are sprayed before being put away, and safeguards carpets, curtains and upholstery as well. It kills not only the moths, but their larvae too. The can is dark blue.

The new cans are filled by Aerosols International Ltd, one of the Jeyes Group. They all have white plastic caps and are shrink-wrapped in packs of one dozen. (Jeyes UK Ltd, Brunel Way, Thetford, Norfolk.)

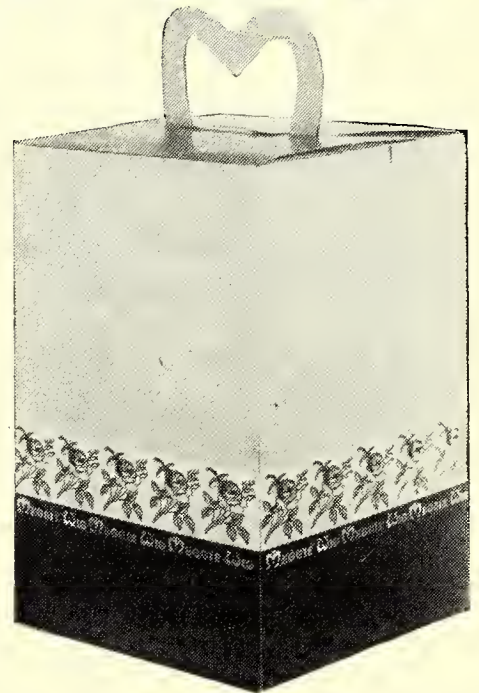
MEGGIE WIGS

... are a wonderful line
for the modern CHEMIST!



"MEGGIE WIGS" are manufactured from 100% Courtaulds Teklan hair fibre. As lustrous as real hair, flameproof, non-allergenic and can be washed in luke warm water, rinsed, and left to dry at room temperature. The style and silky texture will last even with excessive wear. Every model comes complete with a P.V.C. head-stand in the elegant display box with outer wrapper as illustrated here.

THEY COME READY-WRAPPED



COMPLETE WITH P.V.C. HEAD!

Send for full details of the complete range and exciting colours they're all available in, now—to:-



INTER-ALIA PHARMACEUTICAL

SERVICES LTD. (Meggie Wig Division)

Raphael House, 226 High Street North, London E.6.

Phone: 01-552 4344/7.

Cables: Intalpharm London E.6.



PRESCRIPTION SPECIALITIES

TOPILAR ointment

Manufacturer Syntex Pharmaceuticals Ltd, St Ives House, St Ives Road, Maidenhead, Berks

Description Emollient ointment containing 0.025 per cent flucorolone acetone

Indications Anti-inflammatory agent for use in steroid-responsive dermatoses, including psoriasis, dermatitis (eczema) of all acute and chronic types (atopic, seborrhoeic and stasis dermatitis)

Contraindications Use with caution in frank infections of the skin. Should not be used extensively during pregnancy

Method of use A thin smear to affected areas twice daily until acute phase has passed; followed by one application daily for at least one week. Treatment can be concluded by alternate daily applications for two weeks

Precautions Care should be taken to avoid areas of frank ulceration

Notes Should not be mixed with aqueous products

Side effects With large areas requiring 20 g or more daily there may be systemic absorption, particularly if used with occlusive dressings. Prolonged application may result in atrophic striae. Occasional folliculitis has been associated with occlusive dressings

Storage In cool conditions. Shelf life at least two years

Packs Tube of 15 g (£0.30 trade), 30 g (£0.58 trade), 100 g (£1.50 trade), 500 g (hospital use only £6.25)

Supply restrictions Therapeutic Substances Act
Issued March 1971

BISOLVON injection

Manufacturer Boehringer Ingelheim Ltd, Isleworth, Middlesex

Description Injection solution containing 4 mg bromhexine hydrochloride in 2 ml

Indications, etc As for other Bisolvon preparations

Dosage For adults: 8-24 mg daily, by slow intravenous or deep intramuscular injection. 8-12 mg may be added to 500 ml of dextrose solution for slow intravenous infusion

Notes Incompatible with saline solution. Injections must be given in 5 per cent dextrose solution only. Solution is acidic (pH3) and is filled under nitrogen

Storage At equable temperatures, protect from direct sunlight

Packs 2 ml amber ampoules in packs of 5 (£0.50 trade)

Issued March 1971

CATAPRES tablets and injection

Manufacturer Boehringer Ingelheim Ltd, Isleworth House, Great West Road, Isleworth, Middlesex

Description White tablets containing 0.1 mg clonidine hydrochloride and injection containing 0.15 mg clonidine hydrochloride in 1 ml

Indications Anti-hypertensive for all grades of hypertension, whether classified as essential or secondary, hypertension or hypertension during pregnancy. May be given in combination with diuretics or other anti-hypertensive agents

Dosage Tablets: should commence with $\frac{1}{2}$ -1 tablet daily, three times daily. May be increased every second or third day by $\frac{1}{2}$ -1 tablet until satisfactory control is achieved. Moderate hypertension 0.45-0.6 mg daily.

More severe cases 0.6-1.2 mg daily. Ampoules: in hypertensive crises up to five ampoules (0.75 mg) may be given in 24 hours. Onset of action 10-30 minutes. Maximal effect after one hour

Precautions Caution should be observed with patients with a known history of depression, Raynaud's disease or thromboangiitis obliterans

Notes Intravenous injection should be given slowly to avoid any pressor effects. Termination of oral therapy should be performed gradually

Side effects Initially sedation and dry mouth in a proportion of patients. Occasional initial fluid retention. Dizziness, headache, nocturnal unrest, nausea, euphoria, constipation, impotence (rarely) and agitation on withdrawal of treatment have been noted. Facial pallor may also be seen

Packs Tablets: packs of 50 (£1.06, trade) and 250 (£5.00, trade) Ampoules: pack of 5 (£0.50, trade)

Supply restrictions Recommended on prescription only

Issued March 1971

ISO - and DUO-AUTOHALER

Manufacturer Riker Laboratories, Morley Street, Loughborough, Leicestershire

Description Breath-actuated aerosols. Iso-Autohaler: a suspension of isoprenaline sulphate 4 mg/ml which delivers 0.08 mg in each dose. Duo-Autohaler: a suspension of isoprenaline hydrochloride 8 mg/ml and phenylephrine bitartrate 12 mg/ml which delivers 0.16 mg isoprenaline hydrochloride and 0.24 mg phenylephrine bitartrate in each dose.

Indications Relief of bronchospasm in bronchial asthma, chronic bronchitis and emphysema

Contraindications Caution in patients with cardiac disease, hypertension or hyperthyroidism

Dosage One to three inhalations; should not be repeated for at least 30 minutes; no more than eight treatments (24 single inhalations) in 24 hours

Side effects Overdosage may cause dry mouth, palpitations or nervousness

Packs Iso-Autohaler: complete unit (£1.97, trade), replacement cartridge (£0.72, trade). Duo-Autohaler: complete unit (£2.10, trade), replacement cartridge (£0.85, trade)

Supply restrictions P.1, S.4B

Issued March 1971

FLOXAPEN syrup

Manufacturer Beecham Research Laboratories Ltd, Great West Road, Brentford, Middlesex

Description Powder to make aniseed flavoured syrup; each 5 ml contains 125 mg flucloxacillin as the sodium salt

Indications, etc As for Floxapen capsules and injections

Dosage 5 mls, four times a day

Notes Syrup is reconstituted with 75 mls of water

Shelf life As powder, a minimum of 12 months; reconstituted syrup, 7 days when stored in a cool place

Dispensing diluent Syrup B.P.

Pack 100 ml bottle (£1.50 trade)

Issued March 1971

FUCIDIN suspension

Manufacturer Leo Laboratories Ltd, Hayes Gate House, Uxbridge Road, Hayes, Middlesex

Description Reformulated aqueous suspension, banana-flavoured, containing 250 mg fusidic acid in 5 ml

Indications Staphylococcal infections

Contraindications Hepatic insufficiency

Dosage Infants: 1 ml/kg body weight daily divided into three equal doses. 1-5 years:

5 mls, three times daily. 6-12 years: 10 mls, three times daily

Notes A new formulation to replace existing oily suspension

Side effects Gastro-intestinal intolerance, minimised by taking with meals or antacids

Shelf life Two years

Dispensing diluent Water

Pack 50 ml (£3.38, trade)

Supply restrictions Therapeutic Substances Act
Issued February 1971

SILTETRIN tablets

Manufacturer Berk Pharmaceuticals Ltd, Shalford, Surrey

Description Tablets containing 250 mg tetracycline hydrochloride and 250,000 units nystatin

Indications Tetracycline susceptible infections and to prevent candidal overgrowth in the alimentary tract

Side effects, etc As for tetracycline and nystatin

Packs Of 100 tablets (£2.15)

Issued March 1971

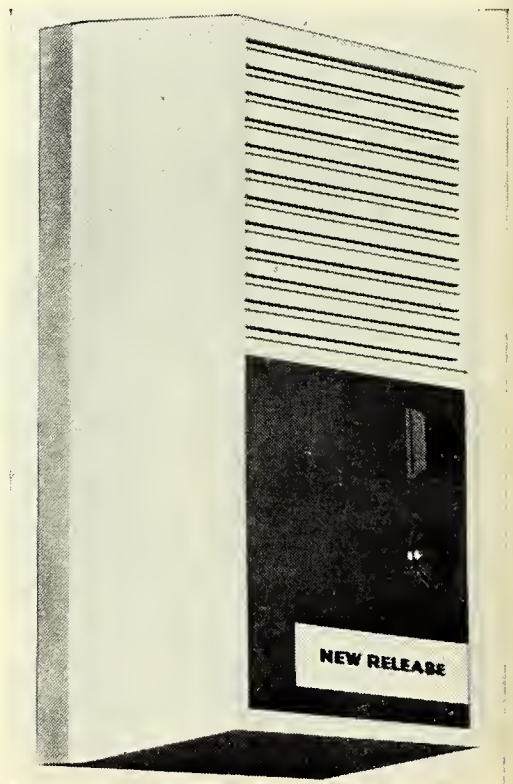
Equipment

Fire-burglar alarm equipment

New Release (Electrical Manufacturing) Ltd, 295 Eastern Avenue, Ilford, Essex, have introduced a compact burglar detection unit measuring $6\frac{1}{2} \times 3\frac{1}{2} \times 2\frac{1}{2}$ in which is intended to meet the need for low-cost equipment for installation in the smaller commercial and industrial premises.

A simple fire and burglar detection and alarm system can be supplied and installed from £150, comprising control panel with battery and charger, fire detector head, personal alarm switch, external bell, plus door and other switches.

The panel (illustrated) incorporates a bell and reset button, and as it may be connected to various detection devices and switches by low-voltage wiring (15V) a rechargeable nickel-cadmium battery with automatic charger is supplied with the panel so that its operation is unaffected by interruption of mains supply.



TRADE NEWS

Mimospray without perfume

An unperfumed aerosol presentation of Mimospray is now available as an addition to the feminine hygiene range of products from ICI pharmaceuticals division, Alderley House, Alderley Park, Macclesfield, Cheshire SK10 4TF. It is intended for women who are perfume-sensitive or who require a product which will not conflict with their usual perfumes. Mimospray unperfumed is available in 50-g containers (£0.25).

Marketing extended

Distribution of US aerosol deodorant has been extended to London and the Home Counties following successful test marketing in the south of England. The personal care division of S. C. Johnson & Son Ltd, Frimley Green, Camberley, Surrey, state that in six months in the test area, the product became the third biggest selling aerosol deodorant.

Betadine change

Napp Laboratories Ltd, Hill Farm Avenue, Watford WD2 7RA, are now the sole distributors of the complete Betadine range of germicidal preparations, including Betadine antiseptic solution 570 ml (£2.20) and 4.54 L (£12.36); surgical scrub 570 ml (£2.65) and 4.54 L (£13.24); plastic dispenser (£0.45); elbow tap with bottle dispenser (£3.30). An addition to the range is Betadine ointment 60 g (£0.56).

Lenthéric opt for perfumery

Lenthéric Ltd, 17 Old Bond Street, London W1X 4AY, have discontinued their cosmetics and skin care range. The company will now specialise in fragrance and perfume toiletries for men and women.

Large packs withdrawn

Riker Laboratories, Morley Street, Loughborough, Leics LE11 1EP, are to discontinue 300 capsule packs of Durophet, Durophet-M and Duromine (all strengths) when present stocks are exhausted. The products continue to be available in the small 30-capsule size.

Cannon blast: supplies safe

Although an explosion in a reclamation unit at Cannon Rubber Manufacturers Ltd's North London factory on Friday caused extensive damage, no delay in deliveries is expected. The manufacture of teats began again at the beginning of the week and hot-water bottles in stock should be sufficient for home and export demand, according to the company.

Staff worked over the week-end to clear up and power was restored on Monday morning. The cause of the explosion was still being investigated.

Redesigned pack

Camden Chemical Co Ltd, 61 Grays Inn Road, London WC1, are introducing a new pack design for their Camcolit lithium carbonate tablets BP, 250 mg, on April 1. Retail prices operating from that date are 100, £0.44; 1,000, £2.80, both exempt purchase tax and subject to 25 per cent chemists' discount.

New distributors

XZ hair nutrient is now distributed in the United Kingdom by J. L. Perl Ltd, 8 Esterbrooke Street, London, SW 1.

More in Keflex range

On March 1 Eli Lilly & Co, Ltd, Basingstoke, Hants, made the following additions to the Keflex range: Keflex tablets 500 mg in packs of 100 (£53.25) and Keflex suspension 250 mg/5 ml new strength packs of 100 ml (£5.63).

Bonus offers

Macdonald & Son, PO Box 6, Portland Mill, Ashton-under-Lyne, Lancs. Silcot sanitary towels sizes 1 and 2. Eight free packets on 3 cases, 16 free packets on 5 cases and multiples, plus normal quantity terms. March 1 to April 30 [corrected note].

Winthrop Laboratories, Winthrop House, Surbiton, Surrey. Lenium. 12 invoiced as 12 on two to four boxes, and 12 invoiced as 10 on five or more boxes. Boxes comprise 12 tubes or 36 sachets. Until April 30 (not available in Northern Ireland).

PROMOTIONS

NPUM's first competition attracts the entries

Sponsoring a consumer competition for a product that does not receive massive advertising support can be a risky business, so NPU Marketing are justly proud that their first venture—a noughts and crosses competition in conjunction with Nu-Soft tissues—produced thousands of entries.

Correct entries were achieved by 251 competitors, each of whom had also to submit a slogan stating why they prefer Nu-Soft tissues. The winner was Mrs J. Richardson, a Crawley, Sussex, housewife, with the slogan "I prefer Nu-Soft tissues because for all family uses, wet or dry—quality and quantity make them my best buy." She receives the first prize of a £300 family holiday plus £200 cash.

Mr K. Taylor MPS, Furnace Road, Crawley, the pharmacist who supplied Mrs Richardson with the winning entry form, received a prize of £250, and his assistant, Mrs Mary Hobbs received a prize of £50 for having helped at local level.

In addition, 20 runners-up prizes of £50 each were also despatched to successful entrants from various parts of the country and—similarly—20 prizes of £25 also went to the pharmacists who supplied the contestants with their entry forms.



Mrs J. Richardson, left, whose winning entry in the Nu-Soft tissues holiday competition earned her first prize with a total value of £500. On her left is Mr B. R. Daltrey, marketing manager NPU Marketing Ltd. Also seen are Crawley chemist Mr K. Taylor, and his assistant, Mrs Mary Hobbs, who received prizes of £250 and £50, respectively

The £25 prizewinning pharmacies were: J. W. Baxendale, Gosport, Hants; E. Broadley, Leeds; Cohens Chemists, Manchester 22; A. C. Craine, Douglas, Isle of Man; Eastcote Lane Chemists, South Harrow, Middlesex; Hayward of Highgate Ltd, London N6; Higgins & Son (Chemists) Ltd, Salisbury, Wilts; Kenley Pharmacy, Kenley, Surrey; Laverack & Sons Ltd, Pickering, Yorks; Geo. Lines & Son, Hertford; Alex Macphee, London N17; Masons the Chemist, London SE11; W. L. Murray, Lanchester, co Durham; C. M. Singleton, Kidderminster, Worcs; B. Patel, Woking, Surrey; Stephens Chemists (Milnsbridge) Ltd, Milnsbridge, Huddersfield, Yorks; J. Thomason, Birtley, co Durham; Miss Williams, Pontardulais, Glamorgan; B. J. Wilson, Borrowash, Derby; and A. T. J. Kijowski, World's End Pharmacy, London SW10.

Silcot advertising in Press

"Gently persuasive" advertising is to be undertaken by Macdonald of Manchester for their Silcot cotton wool sanitary towels.

From May onwards, there will be frequent full-colour positions in *Honey*, *19*, *Petticoat*, *Jackie*, *Rave*, *Hers* and *Fabulous* 208, reaching an audience mainly of teenage girls. A broader age range will be tapped through spaces in *You* and *Woman* and *Home*. A spring bonus is in operation until April 30. (Macdonald & Son, Portland Mill, Ashton-under-Lyne, Lancs.)

Elnett campaign

L'Oreal's Elnett Satin hairspray range is currently on promotion to the trade, backing national Press colour advertising which runs until October. In addition there is a television campaign running until June in the Midlands. (L'Oreal, Berkeley Square House, Berkeley Square, London W1.

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Askit: Sc

Buttercup syrup: Lc, Y

Silvikrin hairspray: All except E



WEEKLY CHANGES AND ADDITIONS

February Quarterly Price List

Prices are given per unit unless otherwise stated. Bold upright figures (2 9) in the retail columns indicate the price is subject to retail maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested guide. A = Price advanced. R = Price Reduced. ● = New entry. D = Delete. C = Correction. / = Insert.

	Trade £·p	Tax £·p	Retail £·p
oline (1336 WJ & C)			
poules 100mg	8	0.34	0.51
omycin (746 Lederle) T5			
ramuscular 100mg	10	0.82	0.97
	6	—	— D
ramuscular 100mg	10	0.97	1.45½
een (346 Dales)			— D
een (710 Knox)			— I
on (843 ML)			
lets	10	0.97dz	0.34dz 0.15
	100	—	— D
0 (126 Biocos)			
kir	100ml	0.30	0.50
	300ml	0.75	1.00
ortyl (1167 Squibb) T5			
Orabase			
ntal paste	10g	0.48	0.72
	5g	—	— D
ophagyl (1336 WJ & C)			
lets	48	0.33	0.12 0.62
yl (1336 WJ & C) †s1			
lets	50	0.17	0.25
	200	0.40	0.60
erto-Culver (1437 ACC)			
5 hair spray	75g	2.05dz	1.13dz 0.34
	130g	2.89dz	1.59dz 0.48
	220g	4.22dz	2.32dz 0.70
osal (1336 WJ & C) †s1s4A			
lets 100mg	20	0.13	0.20
	250	1.40	2.10
	30	0.13	0.20
50mg	80	—	— D
gr 0.23			
ocratine (1336 WJ & C) †s48			
chets	8	0.20	0.07 0.37
Cold (843 ML) Harlech and West areas only			
lets	10	1.39dz	0.48dz 0.19½
adonna (228 Carlton)			
lets	60	0.19	0.07 —
	500	1.37	—
	1000	2.63	—
son (40 Allinson)			
ied yeast	4oz	3.65	0.12½
arch reduced rolls			
hite or brown	15	3.72	0.12½
	28	2.14dz	0.21½
ay (39 Almay)			
mpact make-up			0.58½
ep mist			
moisture cream			1.12½
ight cream			0.82½
hampoo			0.42½
y skin			
ight care cream			0.97½
e liner cake			0.57½
e liner brush			0.32½
e shadow brush-on			0.77½
e powder			0.77½
sh blush			1.37½
iscara			0.77½
il enamel clear			0.32½
reme glaze			0.46½
osted			0.46½
ase & top coat			0.32½
evax (208 8W)			
bella vaccine ampoules	3	2.85	4.28
re Soie (525 Golden)			
o-tan aerosol		4.60dz	2.52dz 0.79
me tan aerosol		—	— D
lgin (901 Norton)†DDI			
istributors 1545 Vestric			
lets	100	0.40	—
re Phillipe (48 AP)			
bubble bath			
bubble bottle	25	1.87dz	0.687dz 0.29
swan dimple	3	1.87dz	0.687dz 0.29

	Trade £·p	Tax £·p	Retail £·p
continental	35	7.20dz	2.64dz 1.12½
slim diamond	14	3.40dz	1.245dz 0.52½
unicorn	16	7.50dz	2.75dz 1.15
Cologne			
bubble bottle	38	1.67dz	0.92dz 0.29
Eau de Cologne			
dimple bottle	37	0.72dz	0.395dz 0.12½
slim diamond	24	3.00dz	1.65dz 0.52½
swan dimple	23	1.67dz	0.92dz 0.29
baby six	36	0.72dz	0.395dz 0.12½
hair lacquer aerosol	11	1.67dz	0.92dz 0.29
refill	12	0.72dz	0.395dz 0.12½
hair spray aerosol	17	1.67dz	0.92dz 0.29
bath salt decanter	29	—	— D
bubble bath horse			
head book end	16	—	— D
hand cream	5	—	— D
lacquer removing			
shampoo	28	—	— D
Antigrippine Midy (1336 WJ & C)			
Anusol (1310 WW)			
suppositories	12	2.08dz	0.763dz 0.30
Aphrodisia (446 FI)			
Cologne spray	1785	0.48	0.265 1.05
Apioline Chapoteaut (1336 WJ & C)			
capsules	20	0.51	0.19 0.95
Aquasan (430 Eucryl)			
toilet cleanser refill		1.16dz	— 0.14½
Armoricaïne (1336 WJ & C)			
powder	21b	0.59	0.22 1.10
	101b	2.53	0.93 4.71
Arocin (851 MHP)			
capsules	100	4.60dz	— 0.53½
	200	8.45dz	— 0.98½
Arrowtabs (1402 AL) existing entry			— D
Arrowtabs (1402 AL)			— I
Arrowgards 2½ in sq.			
	20	0.30	— 0.45
Arrowmounts		0.11	— 0.20
Arrowsleeves			
4 in × 5 in		0.27	— 0.40
5 in × 7 in		0.33	— 0.50
8½ in × 6½ in		0.50	— 0.75
10 in × 8 in		0.60	— 0.90
Arrowtabs		0.10	— 0.15
colour slide album			
35mm		1.67	— 2.50
2½ sq.		1.67	— 2.50
Flashflexor umbrella		2.17	— 3.25
hand movie viewer			
std. 8		1.50	— 2.25
sup. 8		1.50	— 2.25
lens tissues (50)		0.07	— 0.10
mini viewer M.P.	10	0.22	0.12 0.45
negative storage album			
35mm		0.83	— 1.25
2½ sq.		0.83	— 1.25
photo corners		0.13	0.05 0.25
plastic r/mounts			
24 × 36mm	36	0.20	— 0.30
18 × 24mm	36	0.27	— 0.40
2½ sq.	24	0.33	— 0.50
Protect-a-Print leader			
std. 8		0.27	— 0.40
sup. 8		0.27	— 0.40
Reel-Ups		0.20	— 0.30
transfer movie wipes			
1		0.30	— 0.45
2		0.30	— 0.45
Ascon (311 C) †			
suspension	200ml	0.1925	0.07 0.36
tablets	20	0.1042	0.035 0.19½
Askit (69 Askit)			
powders trade dispenser	30 × 3	0.825	0.285 0.05
Asmal (901 Norton) †s1s4A			
(distributors 1545 Vestric)			
tablets	100	0.33	—
	500	1.32	—

CONVERSION TABLE

£p.	s.	d.	£p.	s.	d.
0.01	...	2½	0.51	...	10 2½
0.02	...	5	0.52	...	10 5
0.03	...	7	0.53	...	10 7
0.04	...	9½	0.54	...	10 9½
0.05	...	1 0	0.55	...	11 0
0.06	...	1 2½	0.56	...	11 2½
0.07	...	1 5	0.57	...	11 5
0.08	...	1 7	0.58	...	11 7
0.09	...	1 9½	0.59	...	11 9½
0.10	...	2 0	0.60	...	12 0
0.11	...	2 2½	0.61	...	12 2½
0.12	...	2 5	0.62	...	12 5
0.13	...	2 7	0.63	...	12 7
0.14	...	2 9½	0.64	...	12 9½
0.15	...	3 0	0.65	...	13 0
0.16	...	3 2½	0.66	...	13 2½
0.17	...	3 5	0.67	...	13 5
0.18	...	3 7	0.68	...	13 7
0.19	...	3 9½	0.69	...	13 9½
0.20	...	4 0	0.70	...	14 0
0.21	...	4 2½	0.71	...	14 2½
0.22	...	4 5	0.72	...	14 5
0.23	...	4 7	0.73	...	14 7
0.24	...	4 9½	0.74	...	14 9½
0.25	...	5 0	0.75	...	15 0
0.26	...	5 2½	0.76	...	15 2½
0.27	...	5 5	0.77	...	15 5
0.28	...	5 7	0.78	...	15 7
0.29	...	5 9½	0.79	...	15 9½
0.30	...	6 0	0.80	...	16 0
0.31	...	6 2½	0.81	...	16 2½
0.32	...	6 5	0.82	...	16 5
0.33	...	6 7	0.83	...	16 7
0.34	...	6 9½	0.84	...	16 9½
0.35	...	7 0	0.85	...	17 0
0.36	...	7 2½	0.86	...	17 2½
0.37	...	7 5	0.87	...	17 5
0.38	...	7 7	0.88	...	17 7
0.39	...	7 9½	0.89	...	17 9½
0.40	...	8 0	0.90	...	18 0
0.41	...	8 2½	0.91	...	18 2½
0.42	...	8 5	0.92	...	18 5
0.43	...	8 7	0.93	...	18 7
0.44	...	8 9½	0.94	...	18 9½
0.45	...	9 0	0.95	...	19 0
0.46	...	9 2½	0.96	...	19 2½
0.47	...	9 5	0.97	...	19 5
0.48	...	9 7	0.98	...	19 7
0.49	...	9 9½	0.99	...	19 9½
0.50	...	10 0	1.00	...	20 0

Athera (851 MHP)					
tablets	40	1.30dz	0.48dz	0.19½	
	100	2.80dz	1.03dz	0.42½	
	500	10.70dz	3.93dz	1.62½	
Aveeno (346 Dales)					D
Aveeno (710 Knox)					I
Becosed (901 Norton) †s1s4A					
(distributors 1545 Vestric)					
elixir	500ml	0.55	—	—	
	2l	1.90	—	—	
Bejean Specific (1336 WJ & C) †s48					
	100ml	0.43	0.16	0.80	
Bi-Citrol (1336 WJ & C)					
granules		0.38	0.14	0.71	
Billesholm (59 Ardente)					
anti-noise ear protection		0.09	—	0.14	
ear defender		2.16	—	2.87½	
Biobalm (851 MHP)	4oz	1.10dz	0.40dz	0.16½	

Specify **Wellcome*** Insulins

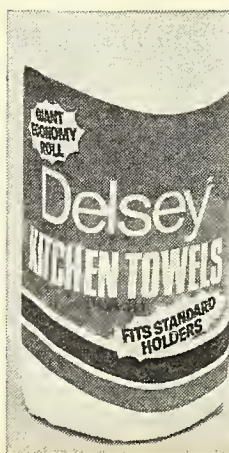
Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent *Trade Mark

		Trade £·p	Tax £·p	Retail £·p	
Bishops (132 AB) existing entry					D
Bishops (132 AB)					I
caffeine	100g	1·80dz	0·66dz	0·25	
	200g	3·10dz	1·135dz	0·45	
	500g	6·25dz	2·29dz	0·90	
caffeine citrate	100g	1·80dz	0·66dz	0·25	
	200g	3·10dz	1·135dz	0·45	
	500g	6·25dz	2·29dz	0·90	
Carlsbad salts	100g	2·02dz	0·735dz	0·30	
	200g	3·40dz	1·245dz	0·50	
	500g	6·30dz	2·31dz	1·00	
gout Varalettes	36	1·80dz	0·66dz	0·25	
	90	3·90dz	1·43dz	0·62	
lithium citrate	100g	1·80dz	0·66dz	0·25	
	200g	3·10dz	1·135dz	0·45	
	500g	6·25dz	2·29dz	0·90	
magnesia citrate	100g	1·20dz	0·44dz	0·20	
	200g	2·25dz	0·82dz	0·35	
	500g	4·10dz	1·50dz	0·70	
piperazine citrate	100g	2·50dz	0·915dz	0·36	
	200g	3·90dz	1·43dz	0·62	
	500g	6·30dz	2·31dz	1·00	
pipermag for worms	10g	0·90dz	0·33dz	0·12	
potash citrate	100g	2·50dz	0·915dz	0·36	
	200g	3·90dz	1·43dz	0·62	
	500g	6·30dz	2·31dz	1·00	
Urobishop	100g	4·10dz	1·50dz	0·60	
Vichy salts	100g	2·02dz	0·735dz	0·30	
	200g	3·40dz	1·245dz	0·50	
	500g	6·30dz	2·31dz	1·00	
Vichy Varalettes	150	2·20dz	0·805dz	0·35	
	500	6·30dz	2·31dz	1·00	
Bisks (1530 Fisons)					
cream crackers		2·27dz	—	0·23½	
Bislumina (824 MCP)					D
suspension	200ml	0·32	0·12	0·60	
	500ml	—	—	—	
tablets	50	0·36	0·13	0·67	
Bismuth Terrial (1336 WJ & C)	10	1·29	0·47	2·41	
Bismuth Tulasne (1336 WJ & C)	10	1·16	0·43	2·17	
Body Mist (105 BTD)					
anti-perspirant aerosol					
	4oz	2·25dz	1·24dz	0·35	
	6oz	2·895dz	1·595dz	0·45	
squeeze pack	32cc	1·545dz	0·85dz	0·24	
old packs		—	—	—	D
Boldine Houde (1336 WJ & C)					
granules	50	0·25	0·09	0·47	
Brannley (194 Bronnley)					
soap eggs	0107	—	—	0·30	
pre-make up	0523	—	—	0·16	I
Brut (446 FI)					
deodorant spray	5412	0·59	0·325	1·30	
old pack		—	—	—	D
Buto (128 Biometica)					
hair remover	24g	1·39dz	0·74dz	0·23	
	51g	1·99dz	1·06dz	0·33	
super with D.I.A.		3·41dz	1·82dz	0·55	
Calgon (26 A & W)					
carton	12oz	2·64	—	0·15	
	(2dz)	4·20dz	—	0·48	
	2½lb	10·86dz	—	1·25	
	7lb	—	—	—	
Calsept (901 Norton)					
(distributors 1545 Vestric)					
	500ml	0·45	—	—	
	2l	1·63	—	—	
Camyna (145 B) entire entry					D
Canae (350 Dana)					
Cologne spray	27cc	0·435	0·233	0·97½	
Cantil (824 MCP)					
elixir	25ml	0·30	—	0·45	
	100ml	0·76	—	1·14	
tablets	50	1·22	—	1·83	
	500	11·04	—	16·56	
with phenobarbitone					
tsls4A	50	1·26	0·46	2·31	
Carbact (1336 WJ & C)					
tablets	80	0·21	0·08	0·40	
Cellogen (385 DG)					
hand cream	55cc	0·50	0·275	1·06	
Cerumol (718 LAB)					
eardrops	11ml	0·15	—	0·20	
	55ml	0·32	—	0·43	
old formula		—	—	—	D
Chapstick (1071 Robins)					
		1·90	1·05	0·16	
	(2 dz)	(2 dz)	—	—	
Colchicine Houde (1336 WJ & C) ts4B					
tablets	40	0·46	—	0·69	
Combizym (1490 IAP5)					
dragees	30	0·383	0·141	0·65	
Contusol (1054 R & B)					
antiseptic	250ml	0·18	0·065	0·34	
	dp 500ml	0·29	—	—	
	dp 1l	0·53	—	—	
	dp 2l	1·00	—	—	
lotion	250ml	0·13	—	0·20	
	500ml	0·20	—	0·30	
	1l	0·38	—	0·57	
	2l	0·73	—	1·09½	
Coreine (1336 WJ & C)					
flakes		0·50	0·18	0·93	
granules		0·50	0·18	0·93	
Ca-tabs (331 C)					D

		Trade £·p	Tax £·p	Retail £·p	
Coty (301 Coty)					
Originals					
corrective moisturiser	226	0·59	0·325	1·25	
transparent face make-up	239	0·52	0·285	1·10	
Cremalgin (117 BPL)					
balm	56·7g	0·15	0·06	0·31	
Crown (1073 Robinson)					I
corn caps	6	0·74dz	0·27dz	0·11	
wool felt	4680	0·842dz	—	0·09	
	4681	0·842dz	—	0·09	
Cryogenine (1336 WJ & C)					
tablets 0·5g	10	0·1½	0·07	0·36	
Crystapen V (518 Glaxo)					D
tablets 125mg					
Cuscutine Foulon (1336 WJ & C) †					
pills	50	0·23	—	0·42	
CVK (2 Abbott) T5					
solution 125mg	100ml	0·35	—	0·53	
Dactil (824 MCP)					
tablets	50	0·84	—	1·26	
Dalmoplast (1595 AF) existing entry					D
Dalmoplast (1595 AF)					I
first aid bulk packs					
assorted gross		0·41	—	—	
1½ in × ¾ in gross		0·30	—	—	
2½ in × ¾ in gross		0·46	—	—	
3 in × ¾ in gross		0·55	—	—	
cabinet No 1					
144 dressings		0·50	—	—	
doctors 180 dressings		0·80	—	—	
eye occlusion shades					
elastic		0·35dz	—	—	
rigid		0·30dz	—	—	
patch test dressings	100	1·63	—	—	
waterproof occlusive					
dressings ¾ in diameter	100	0·25	—	—	
1½ in diameter	100	0·46	—	—	
1½ in × 1 in	100	0·39	—	—	
3 in × 1 in	100	0·59	—	—	
3 in × 2 in	100	0·91	—	—	
strapping					
1 in × 1 yd		0·47dz	—	—	
1 in × 2½ yd		0·66dz	—	—	
½ in × 5 yd		0·72dz	—	—	
1 in × 5 yd		1·10dz	—	—	
2 in × 5 yd		1·76dz	—	—	
3 in × 5 yd		2·42dz	—	—	
4 in × 5 yd		2·97dz	—	—	
6 in × 5 yd		3·92dz	—	—	
strip dressings					
1½ in × 1 yd		1·19dz	—	—	
2½ in × 1 yd		1·51dz	—	—	
3 in × 5 yd		1·70dz	—	—	
vaccination dressings					
child's		0·23dz	—	—	
adult's		0·39dz	—	—	
zinc oxide plaster					
½ in × 5 yd		0·86dz	—	—	
1 in × 5 yd		1·26dz	—	—	
2 in × 5 yd		2·08dz	—	—	
3 in × 5 yd		2·80dz	—	—	
½ in × 10 yd		1·26dz	—	—	
1 in × 10 yd		1·93dz	—	—	
2 in × 10 yd		3·28dz	—	—	
3 in × 10 yd		4·61dz	—	—	
Dee Gee (542 Griffin)					
baby bottle heater		1·42	0·51	2·40	
Delabarres (1336 WJ & C)					
teething syrup		0·31	0·12	0·58	
Delaminoph (142 BML)					
tablets	1000	3·68	—	—	I
Delbiase (1336 WJ & C)					
tablets	48	0·33	0·12	0·62	
Delsey (702 KC)					
10 case rate minimum order direct					
kitchen towels		1·25dz	0·17dz	0·14	I
toilet tissues					
twin-pack roll		1·38	—	0·08½	
		(1½ dz)	—	—	
old pack		—	—	—	D



NEW DELSEY
KITCHEN
TOWEL

GIANT
ECONOMY
ROLL

CASE CONTENT
1 DOZEN

KIMBERLY-CLARK LTD.
LARKFIELD, KENT.

		Trade £·p	Tax £·p	Re £
Democracin (1490 IAP5) T5				
tablets	250	0·195	—	—
	500	0·38	—	—
	1000	0·75	—	—
Depuratif Richelet (1336 WJ & C)				
Deschiens (1336 WJ & C)				
syrup hemoglobin		0·90	0·33	1·10
Dilatane (1336 WJ & C)				
tablets	30	0·30	0·11	0·40
Dorothy Gray (385 DG)				
colour swirls		0·66	0·365	1·00
cream rouge		0·28	0·155	0·40
eyebrow pencil		0·11	0·06	0·15
eye make-up remover				
	12cc	0·19	0·105	0·25
hand cream	55cc	0·29	0·16	0·40
lipsticks		0·27	0·15	0·40
Perfemma handbag spray		0·13	0·07	0·20
roll-on deodorant	55cc	0·27	0·15	0·40
Young and Lovely				
lipstick		0·19	0·105	0·25
Drapolene (218 Calmic)				
cream	55g	1·60dz	—	0·40
Dupuis (1336 WJ & C)				
pills	30	0·17	0·06	0·20
Dusk (545 Grossmith)				
suntan oil	100ml	0·63	0·34	0·90
		(3dz)	(3dz)	
Dyspne (1336 WJ & C)				
inhalant	10cc	0·51	—	0·40
nebuliser		0·84	—	1·00
Eau Neuve (Lubin (957 Perl)) existing entry				
Eau Neuve (Lubin (957 Perl))				
eau de toilette	309	0·95	0·525	1·40
	310	1·45	0·80	2·20
	311	2·20	1·21	4·40
	3100	2·20	1·21	4·40
atomiser	320	1·65	0·91	3·50
soap	316	0·35	0·13	0·40
Elation (385 DG)				
make-up				
blush-on blusher refill		0·38	0·21	0·40
eyeshades		0·54	0·295	1·00
eyeshadow brush-on		0·45	0·25	0·70
face glosser		0·35	0·195	0·40
mascara brush-on		0·46	0·255	0·70
refill		0·29	0·16	0·40
nail enamel pearl		0·27	0·15	0·40
skin glossers		0·67	0·37	1·00
Encynex (1336 WJ & C)				
tablets	50	0·21	0·08	0·30
	500	1·79	0·66	3·40
Enteraspasmyl (1336 WJ & C)				
Equatone (301 Coty)				
balancing freshener	4oz	0·47	0·2585	1·00
	8oz	0·78	0·429	1·00
toner	4oz	0·47	0·2585	1·00
deep cleansing oil	4oz	0·59	0·3245	1·00
enriched night treat-				
ment	2oz	0·82	0·451	1·00
facial cleansing milk	4oz	0·42	0·231	0·70
	8oz	0·71	0·3905	1·00
foaming cleanser con-				
centrate	3oz	0·59	0·3245	1·00
moisture equaliser	2oz	0·66	0·363	1·00
moisture multiplier	2oz	0·71	0·3905	1·00
overnight eye cream		0·59	0·3245	1·00
tone-up moisture				
mask	3oz	0·82	0·451	1·00
totally soft body lotion				
	8oz	0·94	0·517	2·00
Erythroped (2 Abbott) existing entry				
Erythroped (2 Abbott) T5				
granules for suspension				
to make	100ml	7·00dz	—	0·40
pro infants	100ml	5·00dz	—	0·40
forte	100ml	1·13	—	1·00
Ethibute (428 Ethigel) †s4B				
tablets	100mg	250	0·45	—
		500	0·85	—
		1000	1·50	—
	200mg	250	0·70	—
		500	1·35	—
		1000	2·50	—
Eupnine Vernade (1336 WJ & C)				
	100ml	0·29	0·11	0·40
Faivres (1336 WJ & C)				
cachets	12	0·25	0·09	0·30
Falcodyl (901 Norton) †				
(distributors 1545 Vestric)				
	500ml	0·50	—	—
	2l	1·65	—	—
Famel (690 Keldon)				
linctus children's †DDI				
	100ml	1·89dz	—	0·40
inhaler		1·21dz	0·43dz	0·40
syrup †DDI	small	1·63dz	0·58dz	0·40
	large	2·48dz	0·89dz	0·40
	family	4·26dz	1·52dz	0·40
FDS (1437 ACC)				
deodorant aerosol		2·24dz	1·23dz	0·40
Fe-cap (824 MCP)				
capsules	2500	15·62	—	24·40
Fe-cap C (824 MCP)				
capsules	30	0·42	—	0·40
Fe-cap folic (824 MCP)				
capsules	30	0·38	—	0·40
	500	3·78	—	5·40
	2500	16·66	—	24·50

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
rb (142 BML)	5000	10·25	—								
la-Mint (133 WL)											
lets 24											
ol (181 Felsol)											
lders	12	1·575dz	0·58dz	0·22½							
dp	60	6·24dz	2·28dz	0·88½							
90		0·79	—	—							
erital (824 MCP)	50	0·50	—	0·75							
lets											
aemia (1336WJ&C)	60	0·13	0·05	0·25							
lets	250	0·42	—	0·63							
	500	0·63	—	0·94							
	1000	1·05	—	1·58							
bar (1091 Rybar)											
nic	150ml	2·00dz	0·73dz	0·31							
	115ml	—	—	—							
osine (655 ICC)											
m		1·41dz	0·52dz	0·20							
lgon (145 B)											
istributors 501 Geigy)											
ment	20g	0·13	0·05	0·24							
nbeau (466 FI)											
logne spray	1785	0·48	0·265	1·05							
hette (430 Eucryl)											
let deodoriser		0·48dz	—	0·06							
x (1091 Rybar)											
lets	50	2·50dz	—	0·31							
	500	1·35	—	—							
ocarbene (1336WJ&C)											
anules naphtholated											
r simple		0·48	0·18	0·90							
cks Grains de Sante (1336WJ&C)											
ail (1336WJ&C)											
ixir ts48	200ml	0·25	0·09	0·47							
	500ml	0·48	0·17	0·89							
	11	0·79	0·29	1·47							
	21	1·50	0·55	2·80							
ormula 2	200ml	0·25	0·09	0·47							
adium gentisate	60	0·61	—	0·92							
	500	3·70	—	5·55							
rup pertussis ts48											
	100ml	0·15	0·06	0·29							
	500ml	0·45	0·16	0·84							
a of London (876 MP)											
ve liqui tints		2·35dz	1·295dz	0·42							
ascara liqui lash		3·75dz	2·065dz	0·67							
in bronzer	IG82	3·19dz	1·755dz	0·57							
nophen (672 Johnson)											
edicated soap		0·825	0·367	0·07½							
	(2dz)	(2dz)	(2dz)	(2dz)							
lodex (851 MHP)											
lets	144	4·50dz	1·65dz	0·68½							
trovite (824 MCP)											
lets	50	0·24	—	0·36							
	250	0·98	—	1·47							
ineau (1336WJ&C) ts1											
agees	144	0·51	0·19	0·95							

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
hand cream "avante garde" 150cc x 2dz	1.85	0.99	0.16	Neostol (1336 WJ & C) †sls4A	100	0.58	0.87	D	Palfium (824 MCP) †sIDD	10	0.56	0.07
"rose drops" 48cc x 1dz	0.40	0.21	0.07	Neriol Native (1336 WJ & C)	100	—	—	D	ampoules 5mg	100	5.00	7.00
shampoos				Neurinase (1336 WJ & C) †sls4A	22	0.13	0.20		10mg	10	0.66	0.07
assorted sachets				tablets	250	1.40	2.10		tablets 5mg	100	5.88	8.00
20cc x 2dz	0.35	0.12	0.03	solution		—	—	D		25	0.44	0.07
5t. Tropaz cream, egg & lemon, medicated				Nevrosthene (1336 WJ & C)		—	—	D		100	1.48	2.00
380cc x 2dz	2.13	0.76	0.15	Nirolex (147 Boots) †	125ml	1.40dz	0.51dz	0.23	Palmolive (280 CP)			
herb 380cc x 2dz	2.37	0.85	0.18	linctus		—	—	D	shave cream lime			
talcum giant ovals				Norpramine (901 Norton) †s4B	1000	3.50	—	I	Panbiline (1336 WJ & C)	50	0.28	1.10
340g x 2dz	2.56	1.38	0.23	(distributors 1545 Vestric)		—	—	I	pills			
Marion Moore's (545 Grossmith)				Norsed (901 Norton) †sls4B	100	0.40	—		Panda (1155 S & N)			
witch hazel jelly 30g	0.54dz	0.29dz	0.10	(distributors 1545 Vestric)	500	1.85	—		nursery wool			
Marivax (208 BW) V50	5	59.93	70.50	tablets		—	—		rolls	1.30dz	—	0.07
Martlet (1394 MWC)				Northands (899 JND)		—	—	I	bañs (150)	1.30dz	—	0.07
cider vinegar 13oz	—	—	0.17	gloves for men		—	—	I	pleated (8it)	0.65dz	—	0.07
1/2 gal	—	—	0.93	Norvic (902 Norvic) existing entry		—	—	D	Panets (690 Keldon)	50	2.70dz	—
1 gal	—	—	1.28	Norvic (902 Norvic)		—	—	D	tablets			
Honegar 13oz	—	—	0.30	electric blankets		—	—	I	Papier Poudre (935 Papier) existing entry			
1/2 gal	—	—	1.70	Carnation quilt 60 x 30		—	—	I	Papier Poudre (935 Papier)			
1 gal	—	—	2.90	60 x 48		—	—	I	books	0.70dz	0.385dz	0.07
Marzine (208 BW) †s7				60 x 32		—	—	I	pomanders No. 3	3.90dz	2.145dz	0.07
tablets 50mg	10	0.10	0.15	60 x 46		—	—	I	No. 4	4.50dz	2.475dz	0.07
100	0.66	—	0.99	Heather Down 50 x 25		—	—	I	sachets lavender	J	0.90dz	0.495dz
Maybelline (1377 R & A)				50 x 43		—	—	I		M	1.00dz	0.55dz
eye gloss pearly	1.50dz	0.784dz	0.25	Heather quilt 48 x 44		—	—	I		T	0.95dz	0.525dz
eye lashes	4.50dz	2.351dz	0.75	Nulogyl (171 BLL)		—	—	I		12	1.65dz	0.91dz
adhesive	1.50dz	0.784dz	0.25	tablets 250mg	12	0.67	0.25	1.25	pot pourri 5		0.90dz	0.495dz
eyeliner cake	0.90dz	0.47dz	0.15	120	6.25	2.29	11.66	4; 7; 8	14; 15; 24		1.00dz	0.55dz
eyeliner brush	1.50dz	0.784dz	0.25	Nu-Soft (903 NPU)		—	—		4; 7; 8		1.70dz	0.935dz
eye shadow single	0.90dz	0.47dz	0.15	kitchen rolls twin		—	—		Parador (430 Eucryl)			
eye shadow brush	1.35dz	0.708dz	0.22	pack	1.43dz	0.20dz	0.17		air-freshener block		0.48dz	—
applicator	0.90dz	0.47dz	0.15	Nystan (1176 Squibb) T5		—	—		floral disinfectant		1.16dz	—
Medijel (366 Dendron)				oral tablets	28	0.92	—	1.38	Paralgin (901 Norton) †DDI		—	
tube	1.50dz	—	0.18	12	—	—	—	D	(distributors 1545 Vestric)		—	
pastilles 10	1.265dz	—	0.15	Odormatik (803 MMP)		—	—	I	tablets	100	0.45	—
Menopax (894 Nicholas) †s4B				aerosol dispenser		—	—	I		500	2.10	—
tablets forte 60	0.21	—	0.31	Odo-Ro-No (256 CPL)		—	—	I	Penicillin-V-Lilly (413 Lilly)		—	
100	—	—	—	"Charme" aerosol		—	—	I	Pulvules 125mg 1000		—	
Metanium (115 Bengue) existing entry				Dri Mist anti-perspirant		—	—	I	Perma-Sharp (958 P5) existing entry		—	
Metanium (115 Bengue)				200g		—	—	I	Perma-Sharp (585 H5)		—	
ointment 13g	0.10	—	0.13	Oestredin (901 Norton) †sls4A		—	—	I	razor blades		—	
500g	1.50	—	—	(distributors 1545 Vestric)		—	—	I	dispenser (5)	1.00	0.37	0.07
powder 25g	0.10	—	0.13	syrup 500ml		—	—	I	(20 pkts)	(20 pkts)		
100g	0.25	—	—	21		—	—	I				
Minadex (518 Glaxo)				tablets	100	0.30	—	I				
syrup 200ml	0.135	—	0.19	500	1.15	—	—	I				
400ml	0.255	—	0.35	Old Cottage (545 Grossmith)		—	—	I				
500ml	—	—	—	bath cubes (6)	90	1.87dz	1.00dz	0.32				
Mister Smiths (11575) Delete existing entry, prices on application to distributor.				bath dusting powder	73E	3.75dz	2.01dz	0.63				
Mitchum (1520 IPM)				brilliantine solid		—	—	I				
esoterica cream †	—	—	—	tin 80		—	—	I				
Moditen (1176 Squibb)				jar 77L		—	—	I				
tablets 1 mg 25	—	—	—	compressed blossoms		—	—	I				
Mothaks (430 Eucryl)				715		—	—	I				
aerosols	1.56dz	—	0.19	Cologne stick 91		—	—	I				
wax polish	1.68dz	—	0.21	perfume 20cc 73/1		—	—	I				
Movol (867 Movel) †				28cc 73/2		—	—	I				
iron mould remover	0.80dz	—	0.10	36cc 73/3		—	—	I				
Mucinum (1336 WJ & C)				125cc 73/5		—	—	I				
tablets 30	0.28	0.10	0.51	smelling salts 79		—	—	I				
Mycolactine (1336 WJ & C) †s7				soap toilet (3) 70/B		—	—	I				
tablets 50	0.14	0.05	0.26	bath (3) 70/B		—	—	I				
250	0.51	0.19	0.96	talcum 73F		—	—	I				
Myleto (875 MPL)				Optimax (220 CC)		—	—	I				
(distributors 1282 VB)				drinking chocolate 500g		—	—	I				
Mysteclin (1176 Squibb) T5				1k		—	—	I				
capsules 20	0.66	—	0.99	tablets 0.5g	100	4.00	—	I				
16	—	—	—	500	17.50	—	—	I				
tablets 20	0.66	—	0.99	1000	30.00	—	—	I				
16	—	—	—	Optone (690 Keldon)		—	—	I				
Natex (851 MHP)				eye drops		—	—	I				
tablets 160	4.50dz	1.65dz	0.68	large		—	—	I				
tisanes 8 sachets	1.20dz	—	0.13	Optrex (690 Keldon)		—	—	I				
Natirose Native (1336 WJ & C) †DDI				eye lotion		—	—	I				
dragees 50	0.28	0.10	0.52	small		—	—	I				
Natishedine Native (1336 WJ & C) †sls4A				large		—	—	I				
tablets 20	0.42	0.15	0.79	family		—	—	I				
100	1.85	0.68	3.46	with eye bath		—	—	I				
Nativelle Digitaline (1336 WJ & C) †sl				masks 6		—	—	I				
ampoules 0.2mg x 1ml				single		—	—	I				
6	0.26	—	0.39	ointment		—	—	I				
solution 1/1000 10ml	0.36	—	0.54	baths		—	—	I				
tablets 0.1mg 40	0.18	—	0.27	lens cloth		—	—	I				
200	0.51	—	0.76	ocular syringe		—	—	I				
1000	2.45	—	3.68	Orabase (1176 Squibb)		—	—	I				
0.25mg 40	0.24	—	0.36	paste 5g		—	—	I				
200	0.94	—	1.41	Orlane (1145 Sirex)		—	—	I				
Nativelle Digoxin (1336 WJ & C) †sl				gel-matin		—	—	I				
tablets 0.25mg 1000	1.30	—	1.95	masque transparent		—	—	I				
5000	6.17	—	9.25	rosee demaquillante		—	—	I				
Nature Girl (849 MML)				Ortho-Novin (922 Ortho)		—	—	I				
flexible sandals				tablets 2mg Dialpak		—	—	I				
low wedge heel	2.14pr	0.29pr	3.49	Ouabaine Arnaud Native (1336 WJ & C) †sl		—	—	I				
Naxogin (227 Erba)				ampoules 1/2mg x 1ml 6		—	—	I				
tablets 250mg 12	0.65	—	0.98	tablets 2.5mg 40		—	—	I				
	—	—	—	200		—	—	I				
Neo-Cantil (824 MCP) T5				Quatplasme Langlebert (1336 WJ & C)		—	—	I				
elixir 100ml	1.08	—	1.62	Ovaltine (1303 Wander)		—	—	I				
tablets 50	1.76	—	2.64	10 case rates minimum order direct		—	—	I				
				4oz		—	—	I				
				8oz		—	—	I				
				16oz		—	—	I				
				7oz		—	—	I				
				12oz		—	—	I				

	Trade £·p	Tax £·p	Retail £·p
large 3 row 277	1.45dz	0.53dz	0.22½
small 5 row 278	1.60dz	0.59dz	0.25
lice band, wooden beads			
5 row 424	4.00dz	0.55dz	0.55
ochet band			
Chennille 400	3.00dz	—	0.37½
Lurex 401	4.40dz	—	0.55
vet fashion bow	2.20dz	0.30dz	0.30
ny tail holder 256	0.80dz	0.29dz	0.12½
ing tie head bands 312	1.85dz	0.25dz	0.25
ing fluff fashion bow			
on curl clip, small 521	1.45dz	0.20dz	0.20
on comb, med. 533	2.20dz	0.30dz	0.30
large 537	2.95dz	0.40dz	0.40
vet fluff fashion bow			
n comb, large 540	3.30dz	0.45dz	0.45
warp (1033 Raywarp)			
ch hats			
roth Cap	—	—	0.51
rnets	—	—	0.03
.11	—	—	0.03
.15	—	—	0.03
.1.1	—	—	0.03
adliners	—	—	0.35
ouffant cap	—	—	0.30
nwear	—	—	0.40
ain hood plain	—	—	0.06
printed	—	—	0.04
umber nets	—	—	0.06
ullabye	—	—	0.06
15	—	—	0.06
.6	—	—	0.06
opaniline (1336 WJ & C)			
ppositories 10	0.45	0.17	0.84
ington (1044 R)			
letries	—	—	0.43
fter shave lotion	—	—	0.43
owder stick	—	—	0.43
re-shave	—	—	0.38
haver saver	—	—	0.38
o Lacteol (1336 WJ & C)			
uff	0.33	0.12	0.61
actane (262 CIBA) T5			
psules 150mg 100	15.27	—	22.90½
300mg 100	30.54	—	45.81
insons (1449 R & CFD)			
rey waters 25½oz	1.33dz	0.29dz	0.16½
ole fruit drinks 25½oz	1.215dz	0.265dz	0.15½
l Sweden (1412 Jackel) existing entry			
l Sweden (1412 Jackel)			
ir brushes ladies			
5111	0.21	0.075	0.39½
5505	0.37	0.135	0.69
890; 1986; 1987; 15244;			
15431	0.56	0.205	1.05
5461; 1988	0.67	0.245	1.25
5471; 15472; 15473	1.29	0.48	2.40
01; 503	1.75	0.64	3.25
07	2.10	0.765	3.75
ir brushes men's			
059	0.56	0.205	1.05
045	0.80	0.295	1.50
alex (1480 Izal) existing entry			
alex (1480 Izal)			
rier cream No. 1			
tube perfumed 45g	1.75dz	0.72dz	0.25½
in unperfumed 260g	1.90dz	0.52dz	0.25½
No. 8 tube perfumed			
45g	1.75dz	0.72dz	0.25½
holin skin cream tube			
45g	1.85dz	0.76dz	0.27
izal (1480 Izal)†			
sinfactant	0.99dz	—	0.11
ura (385 DG)			
eaning lotion 170cc	0.54	0.295	1.14
eaning cream	0.31	0.17	0.65
eshener 170cc	0.54	0.295	1.14
oisture cream 30cc	0.38	0.21	0.80
55cc	0.67	0.37	1.41
in (208 BW)			
blets 100	0.06	—	0.09
200	0.10	—	0.15
300	0.14	—	0.21
500	0.22	—	0.33
5000	1.84	—	2.76
blution 24ml	0.16	—	0.24
oum (1336 WJ & C)			
blution 60cc	0.33	0.12	0.61
aveen (346 Dales)			
aveen (710 Knox)			
ampoo 4oz	7.05dz	2.58dz	1.08
onal (413 Lilly)			
odium tablets 100mg 5000			
ret of the Sea (385 DG)			
ashion Touch 29cc	0.58	0.32	1.23
otex (901 Norton)			
distributors 1545 Vestric)			
ream No. 1 454g	0.60	—	—
ream No. 2. 454g	0.75	—	—
enace (1121 Searle) †s4B			
mpoules 3mg/ml 50	6.80	—	10.20
ouette (1385 GOC)			
unglasses			
620; 628	—	—	3.90
651; 656	—	—	4.10
629; 673	—	—	4.30
626; 627; 631	—	—	4.40
658	—	—	4.50

	Trade £·p	Tax £·p	Retail £·p
661; 662	—	—	5.00
668	—	—	5.10
665	—	—	5.40
666	—	—	5.60
667	—	—	6.00
Skels (1152 5K)			
diabetic chocolate	1.27	0.28	0.08½
(2dz)	(2dz)	(2dz)	
fruit flavours assorted	1.02dz	0.225dz	0.14
instant jelly 1pt	0.79dz	—	0.09
wafers	1.98	—	0.11
(2dz)	(2dz)	(2dz)	
0.08	0.03	0.15	
Sketofax (208 BVV) 17.5g			
Skin Dew (596 HR)			
contour-lift	—	—	2.00
herbal lotion	—	—	1.00
Solabra (167 Braun)			
sunglasses			
children's			
671/2	0.40dz	—	0.05
1476/7	0.64dz	—	0.08
1478	0.80dz	—	0.10
661	1.00dz	—	0.12½
117/118	1.12dz	—	0.14
119	1.20dz	—	0.15
675	1.52dz	—	0.19
clip on			
137; 138; 139; 140	1.84dz	—	0.23
237; 238; 239; 240	2.40dz	—	0.30
438; 439; 440	3.44dz	—	0.43
ladies'			
191	1.76dz	—	0.22
309	2.00dz	—	0.25
124	2.24dz	—	0.28
2310 M	2.40dz	—	0.30
880; 921	2.80dz	—	0.35
981	3.20dz	—	0.40
980	4.00dz	—	0.50
2481	5.20dz	—	0.65
894; 1180B; 1215B	6.96dz	—	0.87
2101; 210D	8.00dz	—	1.00
8110	9.20dz	—	1.15
916; 922	10.00dz	—	1.25
3077	10.80dz	—	1.35
379; 380	14.00dz	—	1.75
men's			
546	1.44dz	—	0.18
569	1.52dz	—	0.19
2339M	2.56dz	—	0.32
2521M	2.80dz	—	0.35
1879	3.04dz	—	0.38
163; 927; 879M	3.60dz	—	0.45
3417	4.24dz	—	0.53
990	4.80dz	—	0.60
1301	5.20dz	—	0.65
1275	6.40dz	—	0.80
1301M	6.80dz	—	0.85
895	6.96dz	—	0.87
2106; 2107	7.20dz	—	0.90
2200	7.60dz	—	0.95
436	8.40dz	—	1.05
753; 917; 920; 923;			
5033; 5427	10.00dz	—	1.25
370	14.40dz	—	1.80
ladies'/men's			
133	1.60dz	—	0.20
956	1.84dz	—	0.23
819; 655	2.00dz	—	0.25
276	2.48dz	—	0.31
700; 3252M	2.80dz	—	0.35
3004M	2.88dz	—	0.36
928	3.60dz	—	0.45
1630	4.40dz	—	0.55
1265	6.40dz	—	0.80
299	6.80dz	—	0.85
2568; 2572	8.00dz	—	1.00
7080	9.20dz	—	1.15
915; 2076; 5031; 5248;			
7056	10.00dz	—	1.25
teenage			
664	1.12dz	—	0.14
Sunglasses, polarised			
ladies'			
809P	10.88dz	—	1.36
862P	13.20dz	—	1.65
2512P	14.00dz	—	1.75
men's			
96P	12.88dz	—	1.61
3106P; 2604P; 897P	14.00dz	—	1.75
1436P	15.36dz	—	1.92
365P	15.6dz	—	1.95
1719P	19.60dz	—	2.45
ladies'/men's			
785P	10.00dz	—	1.25
786P; 826P	10.96dz	—	1.37
2104P	11.20dz	—	1.40
811P	12.00dz	—	1.50
1265P; 1275P	12.80dz	—	1.60
3107P	14.00dz	—	1.75
19P	16.00dz	—	2.00
Sophistique (11575) Delete existing entry, prices on application to distributor.			
Spasmocarbene (1336 WJ & C)			
granules	0.48	0.18	0.90
Spray Net (597 HCL)			
(distributors 430 Eucryl)			
dial standard	1.83dz	1.01dz	0.28½
Stal-Kosal (1336 WJ & C)			

		Trade £·p	Tax £·p	Retail £·p	
Stecsolin (1176 Squibb)					
tablets 500		—	—	—	D
Sugaree (1375 SACL)					I
Demerara		4.80	—	0.12½	
		(4dz)			
white granulated		5.75	—	0.15	
		(4dz)			
coffee crystals		3.85	—	0.10	
		(4dz)			
Sulphamezathine (649 ICI) †s4B					
oral suspension					
	150ml	0.24	—	0.36	
	11	0.98	—	1.47	
powder	100g	0.50	—	0.75	
	500g	2.06	—	3.09	
tablets	100	0.35	—	0.53	
	500	1.10	—	1.65	
	1000	2.15	—	3.23	
	5000	10.45	—	15.73	
ampoules 1g/3ml	25	2.10	—	3.15	
	3g/9ml	10	—	—	D
Sunerven (851 MHP)	50	1.75dz	0.64dz	0.26½	
	200	5.95dz	2.18dz	0.90½	
Suppositories Midy (1336 WJ & C)		0.33	0.12	0.62	
Sure (509 Gibbs)					
anti-perspirant aerosol					
handy size		2.28dz	1.255dz	0.36	
Syrup Pertussis (1336 WJ & C) †s4B					
	100ml	0.15	0.06	0.29	
	500ml	0.45	0.16	0.84	
Tablax (208 BW)†	25	0.08	0.03	0.15	
	100	0.20	0.07	0.37	
Tabloid (208 BW)					
aspirin 300mg	25	0.04	0.01	0.07	
	100	0.10	0.04	0.19	
cascara sagrada 125mg	25	0.04	0.01	0.07	
	100	0.10	0.04	0.19	
	300mg				
	25	0.06	0.02	0.11	
	100	0.20	0.07	0.37	
phenacetin compound	25	0.06	0.02	0.11	
	100	0.14	0.05	0.26	
Tannafax (208 BW) 17.5g		0.06	0.02	0.11	
Terpalin (901 Norton) †					
(distributors 1545 Vestric)					
	500ml	0.68	—	—	
	21	2.60	—	—	
Tetmosol (649 ICI)					
soap 5% tablets		0.70dz	—	0.09	
Tetralysal (227 Erba) T5					
capsules 150mg	16	0.33	—	0.50	
	100	1.95	—	2.93	
	1000	17.50	—	25.63	
Theonar (824 MCP)					
tablets 50		1.32	—	1.98	
Theophylline Bruneau (1336 WJ & C)					
suppositories adult 12		0.51	0.19	0.95	
infants 6		0.34	0.12	0.63	
with butobarb †s4A					
	12	0.51	0.19	0.95	
infants 6		0.34	0.12	0.63	
Thermos (1226 Thermos)					
vacuum flasks					
	25	—	—	0.57	
	25Q	—	—	0.99	
	25½	—	—	0.52	
	2525	—	—	0.85	
	26	—	—	0.49	
	105; 106; 226; 246	—	—	—	D
cups 25½; 26		—	—	0.08	
vacuum jugs	71	—	—	1.32	
	71Q	—	—	1.69	
	67/1; 67/2	—	—	—	D
jug stoppers adjustable					
	71	—	—	0.13	
	71Q	—	—	0.15	
neck rings	26	—	—	0.03	
Thicken Hair (1412 Jackel)		2.70	1.485	0.18	
		(2½dz)	(2½dz)		
Thiodacaine Midy (1336 WJ & C)					
ampoules 20ml 4		0.97	0.36	1.81	
Thioderazine Midy (1336 WJ & C)					
ampoules with B1					
	5ml x 6	0.65	0.24	1.21	
	with B1 forte				
	5ml x 5	0.91	0.34	1.70	
drops	50cc	0.54	0.20	1.02	
perlingual tablets		—	—	—	D
Thompson's (992 P & C)					
slippery elm food					
malted or unmalted 6oz		1.70dz	—	0.17½	
Tidman's (1235 Tidman)					
sea salt bath					
		1.64dz	0.60dz	0.23	
		2.65dz	0.97dz	0.37½	
	14lb	6.30dz	2.31dz	0.89	
	56lb	1.88	0.69	3.03½	
	1cwt	3.36	1.23	5.33½	
table sea salt	12oz	1.73dz	—	0.19	
Mediterranean	½lb	1.73dz	—	0.19	
Tigress (446 FI)					
Cologne spray	1785	0.48	0.265	1.05	
Tineafax (208 BW)					
ointment	25g	0.10	0.04	0.19	
Topnote (11575) Delete existing entry, prices on application to distributor.					
Toptan (11575) Delete existing entry, prices on application to distributor.					
Tranazine (208 BW)					
tablets 0.2 mg	10	0.10	—	0.15	

	Trade £ p	Tax £ p	Retail £ p	
Tricalcin e (1336 WJ & C)				D
Trinitrine Cafeine (1336 WJ & C)†s7				
pills 60	0.21	0.08	0.40	
Trinitrine Papaverine (1336 WJ & C)sl				
pills 60	0.34	0.12	0.64	
Tuamine sulphate (413 Lilly)				D
Tulle Gras Lumiere (1336 WJ & C)				
compress 10x10cm 10	0.45	—	0.68	
Tussifans (901 Norton) †				
(distributors 1545 Vestric)				
500ml	0.38	—	—	
2l	1.32	—	—	
Uraseptine (1336 WJ & C)				A
granules 80g	0.31	0.11	0.58	
Vacco (1265 Vacco) existing entry				D
Vacco (1265 Vacco)				I
vacuum flasks				
de luxe VLP	—	—	0.55	
master minor VMSH	—	—	0.46	
standard VMS	—	—	0.49	
major VMSD	—	—	0.77	
family VMSQ	—	—	0.83	
best buy minor VBBH	—	—	0.45	
standard VBB	—	—	0.47	
major VBBQ	—	—	0.75	
family VBBQ	—	—	0.80	
tea flask				
standard TF2	—	—	0.62	
family TFQ	—	—	0.97	
refills				
master minor RM	—	—	0.30	
master and tea flask				
standard RS	—	—	0.30	
major RG	—	—	0.50	
family RF	—	—	0.50	
cups and lids				
VBBH & VMSH	—	—	0.07	
16oz, 27oz & 36oz	—	—	—	
except VLP	—	—	0.09	
VLP	—	—	0.07	
stoppers 8oz & 16oz	—	—	0.07	
27oz & 36oz	—	—	0.09	
jar JS	—	—	2.53	
refill JR	—	—	1.43	
jug tea/coffee QJ	—	—	1.34	
Vapona (1155 S & N) existing entry				D
Vapona (1155 S & N)				I
fly killer strip	7.50dz	—	0.85	
moth killer strip	2.64dz	—	0.30	
Vegetex (851 MHP)				
tablets 160	4.50dz	1.65dz	0.68½	
Vetaplasma Langlebert (1336 WJ & C)				D
Vick (1055 RM)				
lipwick	1.21dz	0.44dz	0.17	
Wella (1318 Wella)				
hair spray for greasy hair				
148g	0.24	0.13	0.49	I
Wellcome (208 BW)				
diphtheria antitoxin				
2000	0.24	—	0.36	
10,000	0.64	—	0.96	
20,000	1.24	—	1.86	
40,000	2.36	—	3.54	
60,000	3.34	—	5.01	
gas-gangrene antitoxin				
mixed ampoule	2.80	—	4.20	
White Fire (545 Grossmith)				
bath cubes (6)	60S	1.93dz	1.03dz	0.33
bath dusting powder	606	4.07dz	2.18dz	0.70
beauty soap (3)	604	2.97dz	1.06dz	0.46
bottle bath oil	610	2.75dz	0.98dz	0.43
Cologne stick	615	2.09dz	1.12dz	0.36
cream perfume	616	3.52dz	1.89dz	0.60

	Trade £ p	Tax £ p	Retail £ p	
deodorant roll-on	619	2.04dz	1.09dz	0.35
eau de toilette	603	3.08dz	1.65dz	0.52
hand lotion	612	2.09dz	1.12dz	0.36
perfume 3cc	600	2.48dz	1.33dz	0.42
6cc	601	4.74dz	2.54dz	0.80
12cc	602	9.00dz	4.82dz	1.50
talcum	608	2.25dz	1.21dz	0.39
Wiberg (994 P & M)				
pine essence	8801	1.98dz	1.09dz	0.33
	8802	3.30dz	1.815dz	0.56
	8803	5.40dz	2.97dz	0.90
	8804	10.80dz	5.94dz	1.80
	8805	20.40dz	11.22dz	3.40
	8806	34.80dz	19.14dz	5.80
Wild Fern (1355 Yardley)				
talcum	0.167	0.09	0.34½	
Woodhue (446 Fl)				
Cologne spray	178S	0.48	0.265	1.05
XZ (957 Perl)				I
hair nutrient	9.50dz	5.225dz	1.60	
Yardley (1355 Yardley)				
eye make-up				
Soul Set shadows	0.158	0.09	0.33	
palettes	0.308	0.165	0.64	
Yeast Pac (944 P & M) existing entry				D
Yeast Pac (994 P & M)				I
acne treatment sachet	0.62dz	0.225dz	0.08½	
beauty mask sachet	0.64dz	0.35dz	0.10	
ready mixed sachet	0.71dz	0.39dz	0.11	
tube	2.36dz	1.30dz	0.37	
medicated tube	1.65dz	0.61dz	0.25	
Zal (1480 Izal)				
pine fresh dustbin powder				
1½lb	1.48	—	0.11	
(1½dz)				

AMENDMENTS TO KEY TO SUPPLIERS

189 BT=British Tissues Ltd., Brougham Road, Worthing, Sussex, Worthing 38201.

220 CC=Cambrian Chemicals Ltd, Beddington Farm Road, Croydon CRO 4XB. 01-689 0681.

317 CS=Crete Simon (Distributors) Ltd, 7 Lauderdale Parade, Lauderdale Road, London, W9 1LU. 01-286 7509.

428 Ethigel=Ethigel Laboratories Ltd., 2 Crown Dale, Norwood, S.E.19. 01-670 0828.

448 Farleys=Farley's Infant Food Ltd., Torr Lane, Plymouth. 0752 77621.

545 Grossmith=J. Grossmith Ltd, 54 Neasden Lane, London, NW10 2UL.

585 HS=Hayman Sales Ltd, 120 Cornwall Road, London, S.E.1. 01-928 9321.

596 HR=Helena Rubenstein Ltd, 31 Davies Street, London, W.1. 01-499 7428.

614 Hoechst=Hoechst Pharmaceuticals Ltd., Hoechst House, Salisbury Road, Hounslow, Middlesex. 01-570 7712.

867 Movol=Movol Products Ltd., 1 Seaford Road, Lytham St. Annes, Lancs, Lytham 6310.

1089 RPD=R.P. Drugs Ltd., Units 75/77, Barkston House, Domestic Street, Leeds LS11 9RT. 0532-41400.

1375 SACL=Slimming Aid Co Ltd, 7 Greenlaw Gardens, New Malden, Surrey. 01-942 2987.

1385 GOC=Grafton Optical Co Ltd, 1 Worship Street, London, E.C.2. 01-628 5841.

1471 Con Phar=Continental Pharma Ltd, 169 Regent Street, London, W1R 8HE. 01-734 7495.

1529 CL=Chatfield Laboratories, 345 Goswell Road, London, E.C.1. 01-370 4664.

1555 PAP=Pan-American Pharmaceuticals Ltd., Ross House, Burges Road, London, E.6. 01-472 2830.

	Trade £ p	Tax £ p	Retail £ p	
No. 145	2.11dz	—	0.0	
No. 146	2.04dz	—	0.0	
No. 148	3.50dz	—	0.0	
Beltux (243 Cernelle)				
multi-vitamin tablets 30	—	—	0.0	
Betadine (117 BPL)				
Betadine (878 Napp)				
ointment 60g	0.42	—	0.0	
Bisolvon (145 B)				
ampoules 4mg/2ml 5	0.50	—	0.0	
Blattanex (96 BA)				
insecticide aerosol	4.80dz	—	0.0	
puffer	1.68dz	—	0.0	
Bleu Marine (Cardin (1131 Shulton))				
eau de toilette 4oz	—	—	3.0	
Capricci (936 PNR)				
perfume atomiser R840	—	—	8.0	
Carnation (339 CG)				
foot powder				
Catapres (145 B)				
ampoules 0.15mg/ml 5	0.50	—	0.0	
tablets 0.10mg 50	1.06	—	1.0	
250	5.00	—	7.0	
Celaton (126 Biocos) existing entry				
Celaton (126 Biocos)				
acne cream	1.00	0.36	2.0	
soap	0.50	0.18	0.0	
body oil	1.00	0.55	1.0	
buerleicthine 250cc	1.15	—	1.0	
500cc	1.70	—	2.0	
dragees 36	0.65	—	0.0	
CH ₃ 60	1.30	—	1.0	
120	2.05	—	2.0	
180	3.05	—	4.0	
240	4.00	—	5.0	
480	7.00	—	9.0	
day moisture	1.00	0.55	2.0	
face lift	1.00	0.55	2.0	
hair tonic cream	0.50	0.27	1.0	
hair treatment	0.40	0.22	0.0	
instant relief	1.10	0.60	2.0	
Kum foot	0.30	0.11	0.0	
lotion	0.10	0.055	0.0	
milk cleanser	0.50	0.27	1.0	
night star cream	1.30	0.70	2.0	
magic	2.80	1.50	5.0	
PK7	0.40	—	0.0	
placental ampoules	1.50	0.55	3.0	
placenta cream	1.00	0.55	1.0	
oil	0.60	0.33	1.0	
soap	0.35	—	0.0	
rejuvenation tablets 120	1.51	0.42	2.0	
240	3.02	0.84	4.0	
rinse	0.10	0.055	0.0	
shampoo new	0.10	0.055	0.0	
special tablets 120	1.77	0.47	2.0	
240	3.45	0.93	5.0	
Celtex (1164 SSL) existing entry				
Celtex (1164 SSL)				
sanitary belts				
adjustable	0.995dz	0.135dz	0.0	
slimline	0.984dz	0.134dz	0.0	
sanitary towels				
super soft 12	1.412dz	—	0.0	
18	2.043dz	—	0.0	
30	3.309dz	—	0.0	
Cernitin (243 Cernelle)				
skin care products	—	—	0.0	
special tablets 30	—	—	0.0	
100	—	—	0.0	
250	—	—	1.0	
500	—	—	3.0	
1000	—	—	6.0	
wound ointment 30g	—	—	0.0	
Collosol (324 Crookes)				
argentum 28ml	—	—	0.0	
Courtesy (337 Curtis) existing entry				
Courtesy (337 Curtis)				
anti-sunburn lotion	1.80dz	0.99dz	0.0	
avacado beauty moist-uriser	3.60dz	1.98dz	0.0	
avacado liquid cream	1.64dz	0.90dz	0.0	
bath oil	2.60dz	1.43dz	0.0	
beauty oil	3.60dz	1.98dz	0.0	
cleansing cream	2.60dz	1.43dz	0.0	
cleansing lotion	0.90dz	0.50dz	0.0	
hand lotion	1.00dz	0.55dz	0.0	
tanning cream	2.00dz	1.10dz	0.0	
tonic freshener lemon	1.70dz	0.94dz	0.0	
turtle oil beauty lotion	3.60dz	1.98dz	0.0	
skin food	1.30dz	0.72dz	0.0	
	1.75dz	0.96dz	0.0	
	3.00dz	1.65dz	0.0	
Crepe de Chine (1551 PR)				
eau de Cologne 5601	—	—	0.0	
5604	—	—	2.0	
5608	—	—	4.0	
spray 5692	—	—	1.0	
perfume 5104	—	—	2.0	
5102	—	—	4.0	
perfume de toilette				
atomiser 5494	—	—	3.0	
talcum 5823	—	—	0.0	
drum 5823D	—	—	1.0	
Cullingford (331 C of C)				
Noddy bubble bath refill	1.37dz	0.492dz	0.0	
Cupal (333 Cupal)				
adult cough balsam†	1.40dz	0.46dz	0.0	
lemon flu syrup†	1.77dz	—	0.0	

THIS WEEK'S CHANGES

After Six (337 Curtis)				I
after shave lotion 110cc	5.00dz	2.75dz	0.88	
Amylatin (126 Biocos)				C
30g	0.25	—	0.33	
Andre Philippe (48 AP)				
bubble bath				
gift set trio 33	4.00dz	1.465dz	0.62½	●
talc powder 4	—	—	—	D
crystal clear spray 20	—	—	—	D
refill 9	—	—	—	D
deodorant spray 10	—	—	—	D
lacquer spray 15	—	—	—	D
sun tan spray 22	—	—	—	D
Aqua Net (1092 Saga)				C
sachet refill 50cc	0.34dz	0.19dz	0.06	
Astral (333 Cupal) existing entry				D
Astral (333 Cupal)				I
air fresheners				
general purpose block				
Junior	—	—	0.05	
Bouquet	—	—	0.08	
Saniflo	—	—	0.17½	
bubble pack blocks				
Apple Blossom, Carnation, Honeysuckle, Lavatory Bowl, Magnolia, Rose Petal, Freesia	—	—	0.10	
Car freshener, Petal Fresh	—	—	0.12	
D/A toilet blocks	—	—	0.12½	

aerosols					
Touch of Spring, Floral Bouquets, Freesia super household, Honeysuckle super household, Apple Blossom, kitchen deodorant		—	—	0.21	
Nice'n Fresh bathroom		—	—	0.31	
Atrix (1164 SSL) existing entry					D
Atrix (1164 SSL)					I
hand care tin	404	0.87dz	0.454dz	0.14	
	408	1.287dz	0.672dz	0.21	
	426	2.258dz	1.198dz	0.37	
	409	7.549dz	4.001dz	1.21	
tube	406	1.085dz	0.578dz	0.17½	
Baby Life (1499 BLP)					A
baby pants					
Popular	N30	0.53dz	—	0.06½	
ex. large	N35	0.53dz	—	0.06½	
triple pack		1.15dz	—	0.14	
unpacked		0.39dz	—	0.05	
bibs and feeders					
No. 133		0.75dz	—	0.09½	
No. 134		0.86dz	—	0.11	
No. 135		1.05dz	—	0.13	
No. 136		1.25dz	—	0.15½	
No. 137		1.30dz	—	0.16½	
No. 140		2.33dz	—	0.29	
No. 142		1.16dz	—	0.14½	
No. 144		1.68dz	—	0.21	

	Trade £·p	PT £·p	Retail £·p		Trade £·p	PT £·p	Retail £·p		Trade £·p	PT £·p	Retail £·p				
h Charge (1113 5 & B)									R.B.C. (1091 Rybar) †				C		
foam bath	5·65dz	2·07dz	0·80	●	Marinure (1159 W5HL) existing entry			D	cream	1·38dz	0·51dz	0·21			
in (96 BA) existing entry				D	Marinure (1159 W5HL)			I	25g	0·97	0·36	—			
anin (96 BA)				I	liquid seaweed concen-				500g						
en slime remover	1·92dz	—	0·24	I	trate	1·12dz	—	0·14	Rissol-Nut (535 Granose)	2·42dz	—	0·25½	A		
erex (96 BA) existing entry				D	175ml	2·40dz	—	0·30	16oz						
erex (96 BA)	1·92dz	—	0·24	I	500ml			A	Robe d'un Soir (1469 PC)						
den insect spray	1·92dz	—	0·24	A	Marwol (675 Jones)†sl			A	bath oil	4943	—	3·37			
a (96 BA)	1·80dz	—	0·22½	A	mole poison	1·60dz	—	0·20	9029	—	—	3·76			
g killer				D	Molat (126 Biocos)			A	9030	—	—	5·74			
amist (894 Nicholas)				D	185g	0·50	—	0·65	9022	—	—	3·53			
on (96 BA) existing entry				D	340g	0·80	—	1·10	spray	4910	—	2·38			
ron (96 BA)				I	430g	1·10	—	1·50	dusting powder	9044	—	1·89			
ck spot spray	1·92dz	—	0·24	I	650g	1·40	—	1·90	9042	—	—	3·37			
adix (29 Alfonal)	—	—	1·37½	I	Morkit (96 BA)			●	9040	—	—	3·76			
kir					bird repellent	1·68dz	—	0·21	9075	—	—	2·87			
apen (1393 BRL) T5	1·50	—	—	●	old packs	—	—	—	atomiser	—	—	4·19			
nder for syrup 100ml				D	Mulsivin (1091 Rybar)†DDI			D	talcum powder	4911	—	1·17			
ment (600 JH)	6½oz	0·84dz	—	0·09	expectorant	150ml	1·50dz	0·55dz	0·24	toilet perfume	9730	—	8·01		
	14oz	1·80dz	—	0·19	115ml	—	—	—	9025	—	—	2·53			
	28oz	0·265	—	0·33	Natusol (695 TK)			A	atomiser	9025	—	—			
ose (535 Granose)				A	baby cream	50g	0·11	0·04	0·20	Rose's (1109 Schweppes)				D	
ckcurrant juice	2·25dz	—	0·24		125g	0·23	0·085	0·42	marmalade sugar free	—	—	—			
caffeinated coffee	2oz	2·42dz	—	0·26	85g	0·11	0·04	0·20	Ruby (1418 Strenol)	—	—	—	D		
	4oz	4·61dz	—	0·48	100g	0·06	0·02	0·10	Ruby (1169 BG5)	—	—	—	I		
	1½lb	2·12	—	2·65	Nivea (1164 55L) existing entry			D	Rybar (1091 Rybar)						
it bran	8oz	1·36dz	—	0·14	Nivea (1164 55L)			I	diabetic linctus †DDI	3·00dz	1·10dz	0·41½			
ipe juice	24½oz	3·36dz	—	0·35	creme	1612	0·871dz	0·454dz	0·14	150ml	—	—	—	D	
eatless steak	8oz	1·47dz	—	0·15½	tube	368	1·28dz	0·674dz	0·21	115ml	—	—	—	D	
	16oz	2·26dz	—	0·24	medical pack	1613	1·027dz	0·55dz	0·16½	eye lotion	60ml	0·88dz	0·32dz	0·14	●
anut butter	6oz	1·10dz	—	0·11½	polystyrene jar	1615	6·155dz	3·259dz	0·99	2oz	—	—	—	D	
	12oz	1·73dz	—	0·18	1616	2·292dz	1·21dz	0·37½	Sarakan (70 AHF)	0·30dz	—	0·04	A		
anut crumble	6oz	1·10dz	—	0·11½	dry skin lotion	1705	3·521dz	1·856dz	0·56½	toothpaste	—	—	0·25	I	
	12oz	1·73dz	—	0·18	deep cleansing milk	1706	1·175dz	0·619dz	0·19	Sausalatas (535 Granose)				A	
ls	6lb	1·01	—	1·28	foundation highlighter		2·113dz	1·114dz	0·34	10oz	1·69dz	—	0·17½		
ls	12	1·12dz	—	0·12	hand and body lotion		1·333dz	0·713dz	0·22½	15oz	2·22dz	—	0·23½		
alt	25	1·65dz	—	0·17	lipstick dew-kiss		2·016dz	1·07dz	0·34	Saviand (535 Granose)				A	
	21b	1·80dz	—	0·19	pearl		2·032dz	1·091dz	0·34½	10oz	1·64dz	—	0·17		
oton (126 Biocos)				R	shot silks		1·08dz	0·619dz	0·19	16oz	2·18dz	—	0·22½		
shopper (1418 Strenol)	0·90	—	1·25	D	liquid cream foundation		2·114dz	1·114dz	0·34	Savlon (649 ICI)					
shopper (1169 BG5)				I	matte satin		1·989dz	1·054dz	0·33½	hospital concentrate	2·50	—	—	●	
itane (649 ICI)				D	milk	1707	2·135dz	1·132dz	0·36	5l	—	—	—	D	
ncentrate 5%	5l	5·00	—	7·50	shaving cream tube	1708	2·28dz	1·206dz	0·38½	1 gal	—	—	—	A	
away (1418 Strenol)	lgal	—	—	—	280	1·299dz	0·465dz	0·19	Scentinel (889 NH)						
away (1169 BG5)				I	281	1·888dz	0·665dz	0·27½	aerosol air freshener	1·80dz	—	0·20			
ex (413 Lilly)					1805	0·506dz	0·18dz	0·07	fly spray	1·80dz	—	0·20			
sension 250mg/5ml	100ml	3·75	—	5·63	bath size	1806	0·802dz	0·275dz	0·11	moth proofer	1·80dz	—	0·20		
plets 500mg	100	35·00	—	53·25	Sunfilita cream	348	1·498dz	0·784dz	0·24	bouquet air freshener	0·80dz	—	0·10		
E-Kat (967 Petfoods)				●	397	2·461dz	1·306dz	0·39½	channel block B	0·40dz	—	0·05			
large	3·18	0·61	0·09½	A	398	2·868dz	1·526dz	0·46	giant	0·60dz	—	0·07½			
	(4 dz)	(4 dz)			394	2·341dz	1·238dz	0·37½	flower air freshener	1·00dz	0·14dz	0·12½			
c-bru (535 Granose)				A	oil	392	2·554dz	1·361dz	0·41	air freshener fittings					
3oz	1·76dz	—	0·18½		sun oil family	396	3·746dz	1·953dz	0·59	No. 1 refill	1·00dz	—	0·12½		
6oz	3·03dz	—	0·31½		talcum	1630	1·132dz	0·596dz	0·19	No. 3 mike	1·60dz	0·11dz	0·20		
2½lb	1·60	—	2·00		Nutmeat (535 Granose)			A	refill	0·80dz	—	0·10			
ir du Temps (936 PNR)				I	10oz	1·64dz	—	0·17	No. 5 minor	0·80dz	0·06dz	0·10			
eme parfum	CB3	—	1·66		16oz	2·18dz	—	0·22½	refill	0·40dz	—	0·05			
isting powder	TB2	—	1·89		10oz	1·64dz	—	0·17	deodorisers and cleaners						
rfume	B881	—	4·19		15oz	2·18dz	—	0·22½	Swish model, suction	0·80dz	0·06dz	0·10			
le luxe	B831	—	10·00		3½lb	0·53	—	0·65½	hook	—	—	—			
tomiser	B33	—	9·26		Old Spice (1131 Shulton)			I	model T polythene	0·80dz	0·06dz	0·10			
	B940	—	4·21		Trade prices shown are for 1dz.				hook	0·40dz	—	0·05			
ap (3)	B340	—	8·41		Orfoids (916 OC)			I	model's 5 and T refills	0·80dz	—	0·10			
icum	5B1	—	1·33		capsules (vet.)	100	1·17	0·43	2·00	Flush-kleen	0·80dz	—	0·05		
ilet water	TB3	—	1·21		Pan (1164 55L)			I	universal toilet block	0·40dz	—	0·05			
	B7	—	2·13		shampoo	480	2·779dz	0·984dz	0·41	Secto (333 Cupal) existing entry				D	
	B5	—	5·40		481	4·547dz	1·625dz	0·67	Secto (333 Cupal)				I		
tomiser	B106	—	4·11		Partner for Men (1551 PR)			C	aerosols						
	B117	—	2·17		after shave lotion	6703	—	—	1·08	biting insect repellent	—	—	0·31		
romatique refill	8175	—	2·21		eau de Cologne				3·44	pop size	—	—	—		
is (1297 WD)				D	atomiser 6693					greenfly & aphid	—	—	0·27		
ds (1418 Strenol)				I	Pevidine (117 8PL)			●		spray	—	—	—		
sie (967 Petfoods)				A	surgical scrub	500ml	1·08	—	—	Mothproofer house-	—	—	0·24		
ver rich	large	3·69	0·71	0·11	5l	5·00	—	—	—	hold size	—	—	—		
P. Aerosol (1123 5LL)				C	elbow tap outfit		2·20	—	—	superfast fly killer	—	—	0·24		
ressurised aerosol 10ml	0·65	—	—		dispensing pump		0·41	—	—	super size	—	—	0·44		
a (331 C of C)				I	Phytogran (126 Biocos)			R		giant size	—	—	0·21		
ubble bath	1·78dz	0·625dz	0·27	I	capsules	50	0·70	—	1·10	Vap fly killer super	—	—	—		
demoiselle Ricci (936 PNR)				I	100	1·30	—	2·00		insecticide powder	—	—	0·14		
ilet water	E7	—	1·97		Polaroid (989 Polaroid)					plastic puffer 4½oz	—	—	0·14		
	E6	—	3·18		cameras Land				●	ant killer 4½oz	—	—	—		
atomiser	E107	—	2·75		Colorpack	80	—	—	19·95	liquid Secto Vap	300cc	—	0·16		
refill	E175	—	2·36		carrying case	380	—	—	2·25	16oz	—	—	0·22		
eam perfume	CE3	—	1·66		390	—	—	—	1·90	32oz	—	—	0·35		
ap	5E1	—	1·33		film type	87	—	—	1·05	128oz	—	—	1·10		
icum	TE3	—	1·17		88	—	—	—	1·75	hair emulsion	—	—	0·14		
Griffe (1469 PC)				I	Pollitabs (243 Cernelle)					Vap lantern	—	—	0·67		
ologne 4oz	8029	—	2·87		tablets	30	—	—	0·30	Secto-Kil (333 Cupal)				A	
26oz	8032	—	14·20		500	—	—	—	3·30	house and garden	—	—	—		
erfume cream	4804	—	1·52		1000	—	—	—	5·85	powder 7oz	—	—	0·19		
iparfum 1oz		—	3·26		Polymur (126 Biocos)			C		fingertip dispenser	—	—	0·27		
ousse douce	4829	—	1·28		tin	650g	1·50	—	2·00	slug pellets 8oz	—	—	0·14		
erfume	8042	—	2·53		Ponderax (1123 5LL)					Septin (208 BW) †54B					
atomiser	8079	—	4·00		Delete retail prices					suspension adult					
ap	4851B	—	0·56		Racumin (96 BA)			I		100ml	1·13	—	1·70	●	
ilet perfume	4856	—	0·82		mouse bait		1·20dz	—	0·15	Serene (1164 55L) existing entry				D	
	8728	—	2·49		rat bait		2·40dz	—	0·30	Serene (1164 55L)				I	
elvet foam bath	8730	—	6·31		box		3·60dz	—	0·45	beauty cream	31g	2·658dz	1·412dz	0·44½	
nnitol (1123 5LL)	4848	—	2·29		carrypack		0·52	—	0·80	50g	3·729dz	1·976dz	0·62½		
P. 10%	500ml	0·63	—	—	Rainette (331 C of C)			C		85g	5·807dz	3·087dz	0·97½		
20%	500ml	0·61	—	—	hair lacquer refill					day-time lotion	27cc	3·129dz	1·668dz	0·52½	
25%	500ml	0·61	—	—	sachet	30cc	0·21dz	0·113dz	0·03		56cc	5·219dz	2·780dz	0·87½	
					talcum	120g	1·37dz	0·725dz	0·22						

	Trade £·p	Tax £·p	Retail £·p	
Signorici (936 PNR)				
aerosol deodorant				
G204	—	—	1·13	
aftershave GA6	—	—	1·52	
soap 1 5G11	—	—	0·53	
3 5G1	—	—	1·49	
Spray Cologne				
G111	—	—	1·47	
toilet water				
atomiser refill				
G117	—	—	2·02	
weekender 5PG1	—	—	0·88	
Siltetrin (117 BPL) T5				
tablets 250 mg 100	2·15	—	—	•
Singulier (Cardin (1131 Shulton))				
eau de toilette 2oz	—	—	2·38	
perfume 1oz	—	—	3·26	
Southalls (1164 55L)				
baby pants				
pastel softies	1·325dz	—	0·15	I
Sunnybisk (535 Granose)				
biscuits	1·28dz	—	0·13	A
	1·73dz	—	0·18	
Swiss-Cup (535 Granose)				
coffee substitute				
1oz	1·93dz	—	0·20½	
2oz	1·65	—	2·06	
Teak (1131 Shulton)				
after shave 6000	—	—	1·42	
Cologne 6011	—	—	1·08	
6010	—	—	1·59	
deodorant aerosol				
6047	—	—	0·96	
mini Teak 0351	—	—	0·38	
soap 1 6031	—	—	0·47	
talcum 6021	—	—	0·78	
Topgrade (126 Biococ)				
chocolate bars	0·15	—	0·20	•
drink 145g	0·36	—	0·48	
Topilar (1584 Syntex) T5				
ointment	0·30	—	0·45	•
15g	0·585	—	0·87½	
30g	1·50	—	2·25	
100g	6·25	—	—	
500g	—	—	—	
Topina (337 Curtis) existing entry				D
Topina (337 Curtis)				I
pine essence 110cc	1·20dz	0·66dz	0·25	
220cc	1·80dz	0·99dz	0·40	
550cc	4·00dz	2·20dz	0·70	
1100cc	7·60dz	4·18dz	1·30	
2200cc	1·20	0·66	2·50	
4500cc	2·00	1·10	4·25	
Tremovox (208 BW)				D
Tugon (96 BA)				
ant killer	1·44dz	—	0·18	•
old pack	—	—	—	D
Vacromist (331 C of C)				I
vapour spray	2·40	0·804dz	0·35	
Vaporole (208 BW)				D
Vetiver (1469 PC)				I
aftershave 3129	—	—	1·89	
atomiser 3125	—	—	1·61	
deodorant aerosol				
3526	—	—	0·99	
eau de Vetiver 3728	—	—	1·76	
3729	—	—	2·76	
3730	—	—	4·50	
atomiser 3025	—	—	1·94	
talcum 4311	—	—	0·94	
Wella (1318 Wella)				D
balsam	—	—	—	D
glanz	—	—	—	I
Xytox (96 BA)				
spot weeder	2·00dz	—	0·25	

AMENDMENTS TO KEY TO SUPPLIERS

916 OC=Orford Company, P.O. Box 1 Coldstream Berwickshire, Coldstream 2113.
 1169 BG5=Brian G. Spencer Ltd., 18 Mere Green Road, Four Oaks, Sutton Coldfield, Warwicks. 021-308 4301.
 1187 5R=Steeda-Raywarp, Newcastle House, Castle Boulevard, Nottingham NG7 1HY. 060-24625.

Stop press

	Trade £·p	Tax £·p	Retail £·p	
Aspro (893 Nicholas)				
tablets	8	1·895	0·645	0·07 A
		(4 dz)	(4 dz)	
	24	2·575	0·86	0·17
		(2 dz)	(2 dz)	
	60	2·445dz	0·83dz	0·33
	120	4·14dz	1·40dz	0·56
soluble	8	0·56dz	0·19dz	0·07½
	24	1·335dz	0·455dz	0·18
Baycaron (542 FBA)				•
tablets 25mg	50	1·18	0·43	2·20
	150	3·35	1·23	6·26
Chilbon (436 Evans)				D
Contrexville-Pavillon (1519 5A)				A
bottles		2·24dz	0·50dz	0·28½
Duo-Autohaler (1061 Riker) †S4B				•
complete		2·10	—	3·15
refill		0·85	—	1·28
Duromine (1061 Riker)				D
capsules 300 packs		—	—	—
Durophet (1061 Riker)				D
capsules 300 packs		—	—	—
Durophet-M (1016 Riker)				D
capsules 300 packs		—	—	—
Dygon (816 Mayborn)				A
colour & stain remover		0·88dz	—	0·11
		1·80dz	—	0·22½
Dylon (816 Mayborn)				A
dyes multi-purpose		0·88dz	—	0·11
carpet		3·20dz	—	0·40
cold-water		0·88dz	—	0·11
liquid		2·60dz	—	0·32½
wash 'n dye		2·80dz	—	0·35
Emoform (1341 Willows)				
medicated toothpaste				
50g		1·61dz	0·59dz	0·25 A
100g		2·49dz	0·92dz	0·39
mouth bath 230ml		2·70dz	0·99dz	0·33 I
250ml		—	—	— D
Evian-Cachet (1519 5A)				A
half bottles		2·56	0·56	0·19½
		(1½ dz)	(1½ dz)	
bottles		2·24dz	0·50dz	0·28½
Feminax (893 Nicholas) †DDI				A
tablets	12	1·69dz	0·575dz	0·25
Fields (893 Nicholas)				A
bath cubes	6	1·60dz	0·84dz	0·27
talcum		1·51dz	0·79dz	0·25½
toilet soap		0·83dz	0·29dz	0·12
shave stick		0·63dz	0·22dz	0·09
Gayelord Hauser (759 L & B)				A
juice extractor		9·05	3·32	16·89
Good Boy (1396 ABL)				A
choc drops for dogs		1·91	0·41	0·04
		(6 dz)	(6 dz)	
		3·22	0·69	0·10½
		(4 dz)	(4 dz)	
		2·65	0·57	0·17½
		(2 dz)	(2 dz)	
		3·46dz	0·74dz	0·42½
		6·90dz	1·47dz	0·85

	Trade £·p	Tax £·p	Retail £·p	
mini chocs	2·50	0·54	0·	
	(2 dz)	(2 dz)		
yeast plus tablets for dogs	1·68	—	0·	
	(2 dz)	(2 dz)		
	2·08dz	—	0·	
Ilford (645 Ilford)				
PQ universal developer				
300ml	0·215	—	0·	
Iso-Autohaler (1061 Riker) †S4B				
complete	1·97	—	2·	
refill	0·72	—	1·	
KiKu (446 Fl)				
anti-perspirant spray	0·43	0·235	0·	
spray Cologne 2oz	0·52	0·285	1·	
Kwells (893 Nicholas) †				
quick	1·53dz	—	0·	
Lady Manhattan (893 Nicholas)				
Cologne 1oz	3·855dz	2·01dz	0·	
hair spray	3·44dz	1·80dz	0·	
perfume 3·5cc	3·86dz	2·02dz	0·	
talcum	2·26dz	1·18dz	0·	
Lifeguard (893 Nicholas)				
disinfectant				
small	0·86dz	—	0·	
large	1·845dz	—	0·	
giant	1·985dz	—	0·	
lgal	0·725	—	0·	
Lixia (893 Nicholas)				
cold relief sachets	5	1·625dz	0·55dz	0·
Matey (893 Nicholas)				
bath liquid	1·69dz	0·575dz	0·	
powder	1·69dz	0·575dz	0·	
Mazola (200 B & P)				
corn oil	16oz	2·17dz	—	0·
	22oz	2·88dz	—	0·
	32oz	4·14dz	—	0·
Mixtamycin (378 Dista)				
Myocrisin (971 P5MB)				
ampoules 100mg & 200mg				
Norsebad (893 Nicholas)				
bath additive sachet	2·15	0·73	0·	
	(3dz)	(3dz)		
	60cc	2·94dz	0·99dz	0·
	120cc	5·74dz	1·95dz	0·
Radox (893 Nicholas)				
bath salts Bouquet,				
Pine, Cologne	1·235dz	0·63dz	0·	
	1·89dz	0·96dz	0·	
Riddosan (1059 Riddell)				
oil	30g	0·20	0·07	0·
Swan Lake (893 Nicholas)				
bath cubes (6)		1·10dz	0·58dz	0·
Trugel (893 Nicholas)				
hair dressing tube	1·435dz	0·73dz	0·	
economy size	2·29dz	1·17dz	0·	
Vichy-Celestins (1519 5A)				
splits	2·20	0·49	0·	
	(2dz)	(2dz)		
half bottles	3·07	0·68	0·	
	(2dz)	(2dz)		
bottles	2·24dz	0·50dz	0·	
Vichy-Grand-Grille (1519 5A)				
bottles	2·24dz	0·50dz	0·	
Vichy Hopital (1519 5A)				
bottles	2·24dz	0·50dz	0·	
Vittel Grande (1519 5A)				
half bottles	3·07	0·68	0·	
	(2dz)	(2dz)		
bottles	2·24dz	0·50dz	0·	
Vittel Hepar (1519 5A)				
bottles	2·24dz	0·50dz	0·	

Therapeutic—pharmacological index

The following products to be added under the classifications stated
 11(c) Erythrop forte
 13(k) Orap

Polaroid sunglasses kill glare more beautifully than ever.

In seventeen new frame styles and new see through lenses.

This year we're giving your Polaroid sunglass customers a fantastic choice of ways to kill glare. (Polaroid's polarizing lenses can eliminate up to 99% of reflected glare).

They can choose between new grey or tan see-through lenses. And from styles like rectangles, squares and ovals.

To make sure everyone knows about Polaroid sunglasses, we've a T.V. campaign aimed at reaching 34 million adults. And ads in the Daily Express from April till the end of June.

Our campaign is going to convince millions that our shatter and scratch resistant glare-killers are now as good to look at as they are to see through.

Polaroid Sunglasses.

'PROFESSIONAL' PHARMACY IN A SUPERMARKET

Medicines and chemists' goods are given special treatment in the Barkingside High Street branch of Key Markets Ltd, the supermarket chain. All medicines are paid for separately and are arranged behind a counter next to the dispensary.

Customers come into a distinct prescription area by a separate entrance, and find themselves, on entry, facing the dispensing hatch.

They can either approach the two-sided

medicines counter from the waiting area or from the main shop—but there is no access between the two parts of the premises for customers.

Other chemists' goods, including baby foods, slimming products, cosmetics and toiletries, are displayed for self-selection in a wing of the main supermarket behind the dispensary.

This whole area is controlled by the superintendent pharmacist for Key Phar-

macies Ltd, Mr E. Marks. He is assisted by another pharmacist, Mr Fern.

Mr Marks is also associated with a chain of pharmacies in the area—Paul Martin Chemists Ltd. He regards himself as having an advisory function with Key Markets. During planning, he agreed with the supermarket manager that a specialist approach was necessary. The Pharmaceutical Society was consulted from the outset.

The managers are optimistic about the prospects, and from the beginning 1,000 prescriptions a month have been dispensed.

The situation, the High Street, is a busy shopping centre, with three other pharmacies spaced down the road. There are several general practitioners with surgeries in the area.

The customers'-eye view from the centre of the supermarket area is generally pleasing, with a logical transition from one product group to another and none of the "gimmickry" often found in this type of store. The health and beauty section can readily be picked out by its sign, but the large "Prescriptions" sign loses much of its potential impact by being partially obscured by an array of alcoholic beverages on display in the off-sales department.

This has one counter facing into the prescription waiting area—a point that may displease many pharmacists now that chemists are moving away from the sale of wines and spirits.

The siting of the dispensary and prescription area allows a pharmaceutical service to operate even when the rest of the store is closed, and the pharmacy can therefore be included in the local rota. Generally, the adjacent off-sales department keeps store hours, but it was open later during the pre-Christmas period.

Key Markets regard this as an experiment. It is at present the only shop of its kind, they believe.



Above left: Separate access to the pharmacy and off-sales department

Below left: Medicines counter, dispensary and waiting area

Below: View from the waiting area to the health and beauty section



COMMENT COMMENT COMMENT COMMENT COMMENT

Resolutions and consequences

Pharmaceutical Society Branch Representatives have a busy day before them on May 20, with no fewer than 30 motions to consider. Many of the motions show originality, and there are some forthright opinions underlying others, but motion 26 commends itself immediately.

Standing in the name of Aylesbury Branch, it recommends that a short explanatory paragraph should accompany motions on the agenda so that the full meaning may be appreciated. We might suggest that any legal implications, etc—though not opinion on the merits—pointed out by the Pharmaceutical Society should also be included, so that the branches are better able to guide their representatives.

The outstanding motion is, of course, the sixth, again from Aylesbury, which would have the Society obtain a fresh charter to allow it to participate unfettered in discussions on commercial matters and to negotiate on behalf of all members of the profession. This is undoubtedly a motion on which the implications should be spelled out beforehand, because the effect would be to change the whole character of the professional body. For one thing, it is unlikely that a charter would be granted which would allow the same body to control—taking into account existing and proposed legislation—entry to the profession, professional standards, professional discipline, administration of the laws affecting the profession *and* the commercial remuneration (as opposed to fees charged) of members.

We know there are those who would willingly exchange the legal and disciplinary privileges for “trade union” rights, but the Industrial Relations Bill may have forced the issue and such an exchange may not be the best method of dealing with it. It seems very likely that “unions” will be in a position to claim to negotiate for pharmacists unless there is a professional organisation better able to represent them. Is this, then, the time for a concerted effort to establish a new organisation to fight on behalf of all employees—retail, hospital and industrial? The Pharmaceutical Society cannot fulfil this role while it represents employers and employed, and it is hard to see how it could renounce one or the other and still represent the “profession.”

An intriguing proposal from the Stirling and Central Scottish Branch is that medical products that are required to be sold under a pharmacist's supervision should be initialled by him at the time of sale. It would certainly

make the public aware that control was exercised, but would it not also suggest that the sale of an unsigned product had not been supervised, and that the product carried no inherent dangers?

The motion from Scunthorpe that no more than two weeks' supply of a medicine should be given against a NHS prescription is probably too general to obtain any support outside the profession. It would take overwhelming arguments to convince doctors and the public of the safety or savings advantages—and there would inevitably have to be exceptions to the rule.

Similarly, motion 23, in the name of West Kent Branch, is almost certainly doomed to failure. As much as many members of the profession may seek the Utopia of all pharmacies being in pharmaceutical hands, there will be no change in the present law unless it can be shown that Boots Ltd—the inevitable Aunt Sally—have abused their privileges to the disadvantage of the public. And there are those who would say the opposite!

Good professional practice

It seems a pity, from the point of view of the profession's image, that some motions have to call for the encouragement of what should be no more than good practice. Here we would instance legible labelling—type-writing is immaterial—dating of dispensed medicines and even a code of conduct for locum pharmacists—should they conduct themselves *professionally* somehow differently from other pharmacists?

The *C&D* is of course delighted to see the motion from Slough that there should be increased facilities for Council candidates to express their views and policies. We have always maintained that voters should be given every opportunity to see their candidates in action, and our columns remain open to all who would argue their policies in public—and to those who would criticise them.

Turning to the Council's final comments on the 1970 Branch resolutions, we feel sure that members will be grateful for the positive, if careful, guidance that has been issued on how to deal with a prescription it is deemed “inadvisable” to dispense.

The advice to consult two colleagues who are of a like mind (p 316) is eminently sensible, and we would suggest that where possible, one of the colleagues should be an officer of the local branch, or of the local Pharmaceutical Committee, so that dissemination of the information can be expedited.

BOOKS

Managing a Sales Force. M. T. Wilson, Gower Press Ltd, 140 Great Portland Street, London W1N 5TA. 12 x 8½ in. Pp 184. £5.

The function and role of a sales manager varies widely with the company with which he is employed. The author, therefore, states in the preface that the book is intended for those who control field

sales forces of their company either nationally, internationally, regionally or at an area level.

In two parts, the first explores the place of sales management within the marketing function. In the second and main part, the author points to what is considered best current practice in such functions as planning, organising, training and controlling a sales force. The author, an honours graduate in geography and managing director of a marketing company, states he has drawn those practices mainly from the British scene.

The Biochemistry of Inorganic Compounds of Sulphur. A. B. Roy and P. A. Trudinger, Cambridge University Press, 200 Euston Road, London NW1 9 × 6in. Pp xvi + 400. £6.

A review of the broad field of the biochemistry of inorganic sulphur compounds which brings together information that has appeared in medical, chemical, biological and industrial journals. After a general introduction the subject is dealt with in four sections, on chemistry, investigations using enzymes; metabolism and economic aspects.

Photographic equipment review

Polaroid Colorpack 80 Land Camera: Made and distributed in Great Britain by Polaroid (UK) Ltd, Rosanne House, Welwyn Garden City, Herts. Recommended retail price £19.95. New format, $3\frac{1}{4} \times 3\frac{3}{8}$ in Polaroid Type 87 Land film (8-exposure, black-and-white) and Polaroid Polacolor Type 88 film, have suggested retail prices of £1.05 and £1.75 respectively.

Design and style: The new square-format camera is similar in general appearance to the fore-runners in this range—chunky and no nonsense with simplified controls and operation. The body is in black plastic moulding with metallic trim to the lens panel. The wrist-sling with cross-bar, which has the advantage of ensuring that the film is pulled in a straight line through the stainless-steel rollers within the back of the camera, is retained.

The two fixed lens apertures of f/9 for Polacolor and f/60 for the Type 87 black-and-white material are controlled by a slider in the top edge of the lens mount which discloses the figures "75" or "3000." To the right of the lens is the CdS exposure-meter window, with a "lighten-darken" control, coupled to the electronic shutter which has a continuous range from one second to 1/500 second. (A criticism here is that, as the longest exposure may be one second, a tripod bush might have been provided, especially as the underside of the camera slopes and it is, therefore, difficult to balance on a tripod or other support.)

Normally focusing is not necessary for black-and-white film, but when using colour film at the larger aperture of f/9 focusing is provided for. This is effected by rotating the rim of the circular lens

mount, the footage indications on which are visible clearly in bottom edge of the viewfinder. At other times and when using flash, the lens is set to 5 ft, which is the optimum distance for flash photography—the limit is 8 ft. Electronic flash is not catered for in the Colorpack 80.

Performance: Both for exterior and interior picture-making acceptable results were obtained either with daylight or with flash. The cube itself is used to wind up the rotating mechanism and when four exposures have been made the cube stops at an angle of 45° clearly indicating that it is expended. The instruction book for the camera and the leaflet for the film are both exceptionally clear, although rather long.

Provided that these instructions are followed precisely even a novice should have no difficulty in using the camera—in these days though, with the demand for "instant pleasure" one wonders how many failures will really be due to laziness on the part of the user who won't be bothered to heed the advice of the manufacturer "Please take a few minutes to read this book carefully." However, all is not lost, because there is a *précis* of the instructions on the panel of the "Cold-clip" which slides into a recess on the back of the camera.

As the camera was new when tested no trouble was experienced from a dirty development-system spreader. Here again, the instructions about taking care of this removable component and the proper method of handling and cleaning it are very clear, occupying a page of the instruction-book with four illustrations.

One last point concerns the shutter-release plunger. This seemed rather stiff

(possibly due to the camera being new) and might lead to blurred pictures at the slower shutter speeds—however, as with all C&D tests, the camera was firmly supported for every exposure, in order to ensure maximum sharpness.

Presentation: The camera is "nested" in a pair of expanded-plastic-foam mouldings within a light card carton, carrying a clear identification of the contents as well as attractive panels of spectrum colours.

LETTERS

Your guess . . .

I enclose a prescription which serves to emphasize the problem of pre-signed EC10s and show how pharmaceutically-ignorant some doctors' dispensers and assistants are.

If a doctor's dispenser will write such rubbish as this (and it is not the first time), just what do they dispense?

Yorkshire pharmacist

The prescription, clearly written, but in a different hand from that of the signature, reads:

Ex Cascara Liq 75 mls
Ex Glyceril Liq 15 mls
Ex Glyceril Liq 15 mls
Glyceril Liq 35 mls
10-15 mls as directed

Gold therapy

The attention of readers working in hospital and general practice is drawn to a leading article entitled "Gold for rheumatoid arthritis" which appeared in the *British Medical Journal* of February 27. The article referred to the undoubted value of gold therapy in rheumatoid arthritis, at the same time mentioning the risks associated with its use and the ways by which the hazards may be lessened.

Many of the evils of gold therapy have been ascribed to the use of excessive doses thereby producing dangerous plasma levels which may persist for many months; today individual doses in excess of 50 mg of sodium aurothiomalate (Myocrisin) are seldom used. As an aid to the prevention of further incidents it has been decided to cease the manufacture forthwith of the 100 and 200 mg strengths of Myocrisin; the 1, 5, 10, 20 and 50 mg strengths will continue to be available.

We are of the opinion that our action, coupled with persistent vigilance on the part of the administering doctor for early signs of impending gold toxicity with prompt withdrawal of the treatment if required, will render the use of gold even more acceptable as a basic therapy of the remorseless and progressively crippling effects of rheumatoid arthritis.

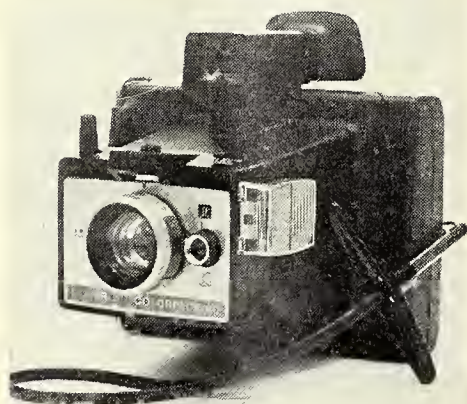
When it appears necessary, pharmacists are asked to bring this matter to the attention of prescribers.

C. R. Day, manager
Medical information division,
Pharmaceutical Specialities
(May & Baker) Ltd

Polaroid Colorpack 80 land camera

FILM SIZE	$3\frac{1}{4} \times 3\frac{3}{8}$ in (8.2 x 8.6 cm)
MANUFACTURER	Polaroid (UK) Ltd, Rosanne House, Welwyn Garden City, Herts
DISTRIBUTOR	As above
LENS	114 mm ($4\frac{1}{2}$ in) triplet. Focusing mount
SHUTTER	CdS-cell controlled electronic transistorised with speed range continuously variable from 1 to 1/500 sec
FEATURES	Simplicity—black- and-white pictures in 30 seconds; colour in one minute. Pink colour patch in viewfinder for assessing most used distance for close- ups of 5 ft
WEIGHT	18 oz. (510 gm)

DIMENSIONS	$6\frac{1}{2} \times 5\frac{1}{2} \times 5\frac{1}{2}$ in (165x140x140 mm)
ACCESSORIES	None: shrouded flash-cube housing built-in
RECOMMENDED	Colorpack
RETAIL PRICES	80 camera £19.95 Polacolor Type 88 film £1.75 Polaroid Type 87 film £1.05 Polaroid 380 case £2.25



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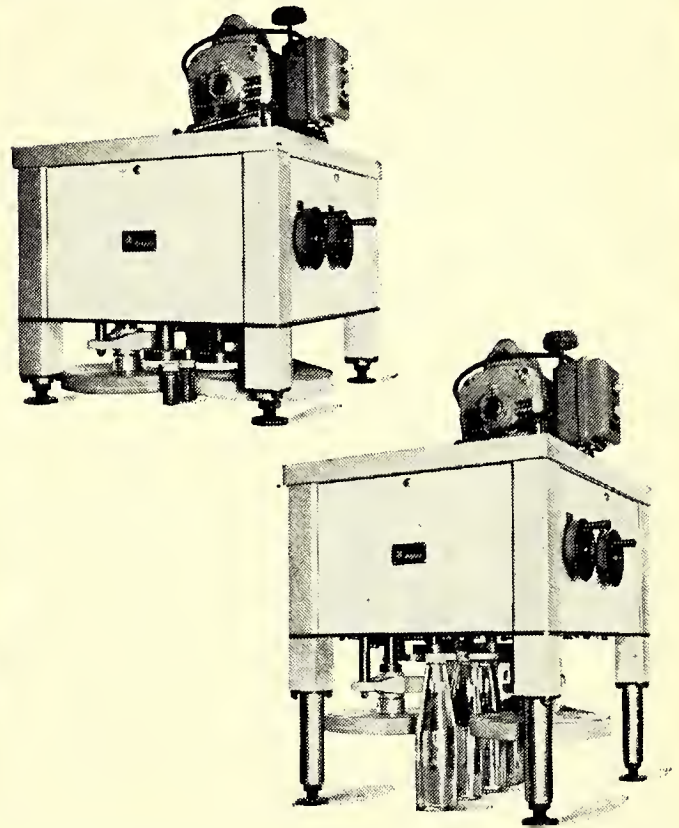
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PROFESSIONAL NEWS

Pharmaceutical Society
of Great Britain

Resolutions for Branch Representatives' meeting

The following resolutions are to be debated at the Pharmaceutical Society's Branch Representatives' meeting being held in London on May 20.

1. **CARDIFF:** That No. 3, Section XII of the by-laws be amended to read: "3. All members are entitled to vote for the election of members of the Council and auditors. Any 10 members, of whom five must be from the branch of the member nominated, desirous of nominating any other member for election as a member of the Council or as an auditor" . . . the rest to read as before.

2. **SLOUGH:** That in order to introduce a greater degree of democracy into the running of the Society, increased facilities for candidates for Council to express their views and policy should be made available in *The Pharmaceutical Journal*.

3. **GRIMSBY and SLOUGH:** That a select committee, including a majority of non-Council members, be formed to investigate systems of voting for election to Council on a regional basis for candidates nominated from within the regions.

4. **HASTINGS:** That the Society should reconsider the boundaries of its regions, and in particular those regions which are geographically and administratively unwieldy.

5. **MID-GLAMORGAN:** That pharmacists resident in Wales should have direct representation on the Council of the Society, as the Secretary of State for Wales is now responsible for Health Services in Wales.

6. **AYLESBURY:** That in view of the state of pharmacy today, the Pharmaceutical Society of Great Britain, which has enrolled as members all pharmacists on the Register, should proceed to promote legislation as necessary to enable them to negotiate with all other bodies in pharmacy and legally to assume the position where the Society may negotiate on behalf of all members of the profession and further their interests professionally, economically and academically. Furthermore, that they ensure a fresh charter be granted which would enable such objects to be within their powers and that no fetters be placed on any participation in commercial matters affecting pharmacy.

7. **GRIMSBY:** That the Council of the Pharmaceutical Society should take a more practical interest in its membership by taking active steps to co-operate with the Company Chemists Association, the Co-operative Union, the National Pharmaceutical Union and Guild of Public Pharmacists to achieve a higher degree of unity so that the profession can speak with one voice in negotiations with the Department of Health and Social Security.

8. **FOLKESTONE:** That the Council should press the Department of Health and Social Security to redefine the conditions for exemption from prescription charges to

include all illnesses requiring long-term medication.

9. **STIRLING and CENTRAL SCOTLAND:** That packs of medical products that are required to be sold under the supervision of a pharmacist should be initialled and dated by the pharmacist at the time of sale, and that the Council should recommend the design of a label for this purpose.

10. **EAST METROPOLITAN:** That the existing rota system is inadequate for the public, uneconomical for the pharmacist and unhelpful to the image of pharmacy. We call on the Council together with the Central NHS (Chemist Contractors) Committee to seek statutory control of hours of service to facilitate an organised and economic large radius rota service until 9 pm on weekdays, and as appropriate on Sundays and Bank Holidays, in conjunction with a rota 24 hour call service through police stations for properly endorsed urgent prescriptions.

11. **LANCASTER, MORECAMBE and WESTMORLAND:** That the Pharmaceutical Society should press for legislation to provide that all solid dosage forms of medicinal products have embossed or printed on them, for identification purposes, and in addition to any other marks which the manufacturer may use, a five figure number allocated to the product by a central controlling authority.

12. **LEEDS:** That the Council of the Society should forcefully bring to the notice of lecturers in medical schools and others, the legal provisions relating to the writing of prescriptions and the need to ensure that prescriptions are written legibly.

13. **SHEFFIELD:** That the Council of the Society should inform the membership at the earliest possible date of the progress in the present negotiations with the BMA on the problem of rural dispensing and indicate how the Council now propose to proceed.

14. **GLASGOW and WEST of SCOTLAND:** That projections should be made from the current series of manpower and registered pharmacy surveys with a view to estimating the future manpower requirements of the profession in the light of expected developments in the practice of pharmacy.

15. **NORTH METROPOLITAN:** That all Schools of Pharmacy should include in their courses instruction in the professional aspects of pharmacy given by pharmacists with appropriate experience.

16. **SHEFFIELD:** That the Council of the Society should examine the possibility of encouraging pharmacists in general practice to participate in some study or research into aspects of the practice of the profession.

17. **LEEDS and THANET:** That the decision to curtail branch participation in the Branch Representatives' meeting and the

British Pharmaceutical Conference and in relation to headquarters' speakers and headquarters' guests at dinner-dances should be rescinded.

18. **BEDFORDSHIRE:** That the Pharmaceutical Society and the British Medical Association should actively encourage regular consultation and co-operation between their respective local branches.

19. **NORTHAMPTON:** That the label of every dispensed medicine should include the date of dispensing.

20. **NORTH METROPOLITAN:** That the interests of the public would be best served if the use of typewriters for the labelling of dispensed medicines were standard practice and calls upon Council to investigate ways of attaining that end.

21. **SCUNTHORPE:** That the Society should press the Central NHS (Chemist Contractors) Committee to negotiate with the Department of Health and Social Security, an agreement that no more than 14 days' supply of a medicine should be provided against an NHS prescription.

22. **NORTH STAFFORDSHIRE and PORTSMOUTH:** That the responsible Government department should provide secure storage facilities, ie, strong-box or safe, for the protection of drugs of abuse and that the owners of retail pharmacy businesses should be reimbursed for any additional expenses involved in complying with any future legislation regarding security of premises.

23. **WEST KENT:** That Council should take steps to ensure that in the future any new company owning a retail pharmacy business should have the controlling interest held by a registered pharmacist or pharmacists.

24. **FINCHLEY and SLOUGH:** That the Pharmaceutical Society should seek the financial aid of the Department of Health and Social Security to distribute an index of pharmaceutical products to all medical practitioners and chemist contractors in the National Health Service.

25. **BRISTOL and LEEDS:** That a meeting of Branch Press Officers should be arranged annually with the initial idea of co-ordinating a positive approach to press publicity.

26. **AYLESBURY:** That a short explanatory paragraph should accompany motions on the agenda of the Branch Representatives' meeting in order that the full meaning of the motions be appreciated.

27. **NORTH STAFFORDSHIRE:** That there is a definite need for pharmacists to become Members of Parliament, and that the Parliamentary Fund be given more publicity.

28. **GLASGOW and WEST of SCOTLAND:** That the Society should seek means of discouraging the sale of cigarettes in pharmacies.

29. **DUDLEY, STOURBRIDGE:** That the Pharmaceutical Society should formulate and publicise a code of conduct for locum pharmacists.

30. **GRIMSBY:** That the Pharmaceutical Society should be informed first, as a matter of principle and courtesy, by outside bodies of any measure which affects the Society's members and that the Council should take the necessary steps to encourage such bodies to do this.

Drug misuse in NI: scope for pharmacists

The Council of the Pharmaceutical Society of Northern Ireland, meeting in Belfast on February 18, adopted a recommendation from its Public Relations Committee that pharmacists should take a more active part in combating the drug misuse problem.

Presenting the Committee's report Mr J. L. McIntyre said a provincial weekly paper had published a lengthy account of an interview between a reporter and two young drug takers. The young people had alleged that a "very strong" cough mixture containing a large percentage of heroin could be purchased from some pharmacists. When LSD was not available they said, sleeping tablets could be obtained for 10p each.

The secretary, Mr W. Gorman, had written to the Editor asking him to publish a letter pointing out the degree of control imposed on the sale of heroin by the Dangerous Drugs Act and Regulations.

After two months the secretary's letter had been neither published nor acknowledged.

The Committee recommended that every possible help should be given in arranging for pharmacists to attend careers conventions in grammar schools. Efforts were being made to collect suitable display material for use on such occasions. The Committee also recommended that a request for a meeting with representatives of the medical profession should be followed up.

General ignorance

Speaking on the recommendation that pharmacists should take a more active part in combating drug misuse Mr W. H. Boyd said he had recently attended a talk on the misuse of drugs at which the speaker informed the audience that Gee's Linctus contained 33 per cent of morphine. He had felt obliged to correct the statement. The demand for talks about the drug problem was such that speakers with little knowledge of drugs were being used.

Pharmacists had an important contribution to make and ought to seek representation on appropriate committees.

The Education Committee's report was presented by Mr J. A. Boyle who said it was hoped that students at levels 2 and 3 would be accommodated within the main buildings of Queen's University in October, 1971. New accommodation would have to be provided but it might be possible to use existing laboratories. At present the staff of the pharmacy department were the employees of Belfast County Borough Education Committee and the move to the University necessitated the advertising of the posts. Equipment in the present pharmacy department would be transferred to the new regional college and a considerable sum would be needed to equip the pharmacy labora-

tories in Queen's University. The work involved in the move would rule out any possibility of a refresher course for pharmacists in September, 1971. The Committee recommended that the possibility of arranging courses in management studies, formulation and pharmacology be investigated. The report was adopted.

The report from the Law Committee included a draft of by-laws to amend the procedure for Council elections. The Committee had also discussed correspondence from the Medicines Commission and it was hoped to meet representatives of the Department of Health and Social Services at an early date. The president, Mr J. Paul, announced that the next meeting of the working party would be attended by two representatives of the Pharmaceutical Society of Great Britain.

The President congratulated Professor O. L. Wade MD, FRCP, on his appointment as Professor of Clinical Pharmacology at Birmingham University. Replying, Professor Wade recalled with pleasure lectures provided by himself and his staff. They had always been well attended and the enthusiasm of the pharmaceutical audience had been a great encouragement to them.

It was reported that an Order had been made by the Ministry of Home Affairs withdrawing from William David Smith, MB, BCH, 118 Marlborough Park Central, Belfast, the authority to possess and supply and prescribe dangerous drugs.

562 pharmacies closed in 1970

Economic failure was the direct cause of more than a third of the 562 pharmacy closures in 1970, a survey by the Pharmaceutical Society has shown.

Taking into account the opening of 192 new pharmacies, there was a net loss of 370 during the year, reducing the total to 12,481. This compares with a net loss of 478 premises in 1969, though in that year the figure was artificially high because of 169 closures resulting from the Boots-Timothy Whites merger. The merger accounted for only 84 closures in 1970, so that for the first time since 1963 there was a trend towards a reduction in annual net closure figures. Nevertheless, the total number of pharmacies has fallen by 2,832 since 1955, a reduction of about 18.5 per cent in 16 years.

The Society has analysed the reasons for closure, and finds that economic pressures of one kind or another accounted for more than half the total. The following are the national percentages:

Death of owner, manager	9.9
Retirement of proprietor	8.3
Business uneconomic	36.2
Closure of local surgery	0.5
Bankruptcy of owner	1.4
Removal of premises	3.6
Demolition, re-opened elsewhere	0.7
Demolition, business closed	8.6
Expiry of lease	2.3
Amalgamation of two businesses	7.3
Other reasons	4.1
Reason not known	17.0

When regional differences were examined, the highest losses of numbers were found to be in the north of England (3.4

per cent) and in London (3.9 per cent). Hertfordshire, with 5 per cent, had the worst county record.

Non-viability was the leading cause of closure in all areas, but demolition of premises accounted for 13.3 per cent in the north and 20.6 per cent in Scotland. Expiry of lease was blamed in 7.5 per cent of London closures.

Comments on the 1970 resolutions

The Working Party on NHS General Pharmaceutical Services, under the chairmanship of Sir Hugh Linstead, has so far discussed statistical information relating to general practice pharmacy, changes in remuneration since the inception of the service in 1948, and salaries paid to other professions.

The final report of the Council of the Pharmaceutical Society on resolutions passed at the 1970 Branch Representatives' meeting says that those were the topics considered at meetings in December 1970 and January 1971, together with information received from abroad following inquiries into the basis of remuneration for health insurance dispensing in other countries.

The report also says that the Department of Health is obtaining up-to-date information about the production of an official multi-dose measure for use by patients taking oral liquid medicines.

Other items in the report, already fully published, relate to the timing of nominations for the Council election, the cover of the Society's journal, submission of reports of the committee on a Planned Pharmaceutical Service to local authorities, the provision of postgraduate course for pharmacists under the Health and Welfare Regulations, and endorsement of prescriptions (see p 316).

BUSINESS Q & A

Can you tell me whether we can get a depreciation allowance on display windows?

Shopfronts do not qualify for capital allowances, but are treated on the replacement basis. A separate standing show-case however, forming part of a shop window display may qualify for capital allowances as fixtures and fittings.

We have closed one of our branches, and as a result we have considerable sums of surplus capital. We are considering a scheme of capital reduction. What will be the position if, as a result, half my capital is repaid. Shall I be required to pay capital gains tax?

Except where in the opinion of the Inspector of Taxes the repayment is small in relation to the holding, a repayment of capital would be treated as a part disposal for capital gains tax purposes, and tax would be chargeable accordingly.

MARKET NEWS

Raw material costs inflate lanolin prices

London, March 17: Because of steeply rising raw material costs the price of anhydrous lanolin has been increased by the makers. There is currently a world shortage of wool grease and the shortage is expected to continue until the second half of the year. Wool alcohols BP is also dearer.

Among crude drugs, aconite and white squill have been cleared on the spot; Costa Rican ipecacuanha was again easier in both positions and pepper was lower for shipment.

Spanish olive oil is quoted around £355-£360 long ton, duty paid. Most other producing countries are not quoting, although there is some Tunisian being offered for shipment.

Many vitamins are in short supply and the free market price in several instances is well in advance of the manufacturer's. Imported ascorbic acid is being traded at £1.87½ kg against £1.50 and riboflavin at £25 kg against about £12.

Pharmaceutical chemicals

Acetic acid: In 12-ton lots, delivered, per metric ton, BPC glacial £87.50; 99.5 per cent technical £81; 80 per cent grades pure £76.50; technical £69.50. **Alcohol:** (Per proof gal). Ethyl, fermentation in 2,500 bulk gal lots—plain British spirit £0.225; SVR 96.1 per cent £0.233; absolute 99.5 per cent £0.241; 99.9 per cent £0.245. In drums 900 gal minimum respective prices are £0.238, £0.246, £0.254, £0.258; Synthetic grades are PBS £0.152; 99.5 per cent £0.164 in bulk and £0.165 and £0.177 in drums.

Ascorbic acid: 50-kg lots £1.50 kg.

Borax: BP grades, 1,000-kg in paper bags delivered; granular £75, crystals £100; powder £82; extra fine powder £86, Technical grades less £20 per 1,000 kg. **Boric acid:** BP grade per 1,000-kg; granular £99; crystals £140; powder £110; extra-fine powder £114 in paper bags, carriage paid. Technical is £20 per 1,000 kg less than BP grades.

Calcium carbonate: BP precipitated £47.50 per metric ton.

Calcium lactate: 250-kg £412 per metric ton.

Calcium pantothenate: £5 kg; 25-kg: £4.70 kg.

Calcium sodium lactate: £613 per metric ton.

Carotene: Suspension 20 per cent £16.67½ kg.

Chloroform: BP from £213.55 per metric ton in 280-kg drums to £222.75 in 36-kg drums.

Citric acid: BP granular per metric ton 50-kg lot; £306; 250-kg £295; 1,000-kg £284. Premiums anhydrous £18; powder £10.

Cortisone: acetate £0.25 per g.

Cyanocobalamin: Up to 200-g lots £2 per g.

Emetine: hydrochloride £375 kg;—bismuth iodide £212.50.

Ether: Anaesthetic BP—2-litre bottles £0.80 each for under 360 kg; £0.72 for 700 litres; 32-kg drums £0.39 kg. Solvent BP—per metric ton in drums from £271 for 500-kg lots in 16-kg drums down to £249 in 130-kg drums; 250-kg from £291 to £269.

Ferrous gluconate: (Per metric ton) 25-kg lots £600; 250-1,000 kg £554.

Ferrous phosphate: In kegs £0.46 kg.

Folic acid: 1-kg £32; 50-kg £28-£29.

Gallic acid: 1,000-kg lots £1.59 kg.

Hydrocortisone: Acetate or alcohol 5s (£0.25) £.

Hydroxocobalamin: £5.25 per g.

Hypophosphites: Per kg

12.5 kg

50 kg

£

£

Calcium

Iron

Magnesium

Potassium

Sodium

1.14

2.34½

1.98

1.57

1.27½

1.02½

2.26½

1.02½

1.45

1.17½

Iron and ammonium citrate: (Per metric ton) granules, 50-kg lots £610; 250-kg £592; 50-kg scales £780; green £820.

Iron ammonium sulphate: 250-kg £180 per metric ton.

Iron phosphate: £450 per metric ton.

Lactic acid: £517 per metric ton.

Menaphthone: 100-kg lots £5 kg; **Acetomenaphthone:** £5.62½.

Methylated spirits: In 45-gal drums minimum 500 gal, delivered, industrial 66 op £0.302 per bulk gal; perfumery quality £0.35; mineralised £0.316.

Mercurochrome: £7.25 per kg.

Mercury salts: Per kg in 50-kg lots and over; ammoniated powder £6.45; perchloride £5.40; subchloride £6.70; oxides, yellow £7.55; and red £7.30.

Mersalyl: Acid £13.75 per kg; sodium £16.75.

Methadone hydrochloride: Subject to D.D.A. regulations £0.15 per g for 100-g lots.

Methyl salicylate: Per metric ton in 5-ton lots £425; 1-ton £430; ½-ton £435.

Narcotine: Alkaloid and hydrochloride £13 kg or 2 kg.

Neomycin sulphate: BP 5-kg £27.50 kg.

Nicotinamide: (Per kg) 1-kg £2.15; 25-kg £1.87½ 50-kg £1.70.

Nicotinic acid: (Per kg) 1 kg £2.05; 50-kg £1.62½.

Oleic acid: BP is £206.70 per metric ton delivered

Oxalic acid: 20-ton lots about £170 metric ton.

OPanthenol: £9 kg; 5-kg £8.50 kg.

Penicillin: Sterile sodium; potassium or procaine £12.92 per 1,000 Mu for 5,000—25,000-Mu lots.

Phenolphthalein: 250-kg lots 18s 9d (£0.9kg.3½) £686.70; sulphate £878.70.

Piperazine: Under 50 kg per kg; adipate £0.963 kg; citrate £0.92½; hexahydrate £0.663 phosphate £1.02½.

Potassium citrate: £326 per metric ton.

Potassium permanganate: BP £0.22½ kg; technical £0.21½.

Pyridoxine: £7.10 kg; 25-kg £6.85 kg.

Pyrogallol acid: Photo' crystals 200-kg lots £4.73 kg.

Riboflavin: £12.25 kg; 25-kg £11.90 nominal.

Saccharin: BP powder 1 lb and over £0.85; soluble £0.77½ lb.

Sodium bicarbonate: BP £26.40 per long ton for 8-ton lots in 1-cwt bags delivered.

Sodium citrate: £293 per metric ton.

Sodium perborate: (Per 1,000 kg)—tetrahydrate

£129; perborate monohydrate £283.50.

Sodium percarbonate: (Per metric ton) £163.

Sodium potassium tartrate: (Per metric ton) 50-kg £287; 250-kg £282; 1,000 kg £278.

Sodium salicylate: 1000-kg lots £0.50 kg.

Sodium sulphate: BP from £35 to £40 per metric ton as to crystal. BP exsiccated £60 ton.

Sodium thiosulphate: £44 per metric ton.

Stilboestrol: BP in 25-kilo lots £33 kg.

Streptomycin: Sterile base or sulphate £15 kg for 25-kg lots.

Strychnine: (kg) alkaloid £12.25; sulphate and hydrochloride £10.50.

Thymol: In 1-ton lots £2 per kg.

Crude drugs

Aconite: *Napellus* Spot cleared; £1,250 metric ton, cif.

Balsams: (lb) **Canada:** £1.75 spot; £1.72½, cif. **Copaiba:** BPC £0.60; Parasoluble £0.40. **Peru:** £0.95; £0.90, cif for shipment. **Tolu:** BP £0.70.

Buchu: rounds £1.55 lb spot; shipment nominal.

Camphor: BP powder £1.75 kg spot; £1.35, cif. **Ceylon** £1.60, cif. Prime seeds £1.60, cif.

Cassia: spot £19 cwt; £18.25, cif.

Cassia: *Lignia* broken £414 long ton, cif; whole £425.

Ipecacuanha: Matto Grosso £3.30 lb spot; £3.18, cif. Costa Rican, spot £3.35; £3.20, cif.

Lanolin: Anhydrous BP minimum 1000 kg £340-£375 per metric ton as to grade, Wool alcohols BP, minimum 50 kg £880 metric ton.

Pepper: (long ton) Sarawak white £435 spot; £415, cif; black £420; £380 cif.

Squill: White nominal. Spot and cif.

Seeds: (long ton) **Anise:** China star £165, cif. Spanish green £247.50 spot. **Caraway:** Dutch ex wharf; £280, cif. **Celery:** Indian £380 spot £300, cif. **Coriander:** Rumanian split £72.50 metric ton, cif; Moroccan £88 long ton, £82, cif. **Cumin:** Syrian £265 spot; £280, cif. **Dill:** £137, cif. **Fennel:** Chinese for shipment £105, cif. (metric ton). **Fenugreek:** Moroccan £57.50, cif. **Mustard:** £3-£6 spot as to quality.

Waxes: (long ton) **Bees'** £740, cif. **Candelilla:** £570 spot; £550, cif. **Carnauba:** fatty-grey £420; £380, cif; prime yellow, £590; £545, cif.

COMING EVENTS

Monday March 22

Enfield Branch, Pharmaceutical Society, Post-graduate Medical Education Centre, Chase Farm Hospital, at 7.45 pm. Mr D. Coyle on "Fruit juices and essences" (illustrated talk).

Nottingham Branch, Pharmaceutical Society, 64 James Street, Nottingham, at 8 pm. Mr G. Sykes (chief microbiologist, Boots Pure Drug Co Ltd) on "Microbial contamination in pharmaceuticals and cosmetics."

North Metropolitan Branch, Pharmaceutical Society, School of Pharmacy, Brunswick Square, London, WC1, at 7.30 pm. Professor A. H. Beckett on "Science, smuggling and searching on the route to modern analgesics."

Tuesday March 23

Warrington Branch, Pharmaceutical Society, Hillcliffe Hydro hotel, Appleton, at 8 pm. Mr C. Bloom on "Problems associated with the development of pharmaceutical formulation."

Society for Analytical Chemistry and Institute of Physics and Physical Society, University of Southampton (two days). Joint meeting on instrumental trends and requirements in spectrochemistry. Sessions 1 and 2 on March 23 deal with multi- and single-element systems; session 3 on March 24 comprises review papers on particular fields including Mr R. Farrow, BDH Chemicals Ltd, on "Chemicals and pharmaceuticals."

Wednesday March 24

Birkenhead Branch, Pharmaceutical Society, Birkenhead Technical College, at 8 pm. Talk on "Chemical propulsion for space."

Sheffield Branch, Pharmaceutical Society, City Hall Memorial Hall, Sheffield, at 8 pm. Ladies' night.

Pharmaceutical Group Luncheon Club, Royal Society of Health, Criterion Restaurant, Piccadilly Circus, London SW1, at 12 noon. Mr W. M. Darling, president Pharmaceutical Society on "General practice of pharmacy — observations on relation with the pharmaceutical industry."

Thursday March 25

Bedfordshire Branch, Pharmaceutical Society, Red Lion hotel, Deadman's Cross, at 8 pm. Mr G. T. Booth on "Financial control and viability of the general practice pharmacy."

Thames Valley Pharmacists' Association, Winthrop House, Surbiton, at 8 pm. NPU annual meeting. "Twenty years with the NPU," by Mr J. McClenahan and Mr W. A. G. Kneal.

South Lincolnshire Branch, Pharmaceutical Society, Westland Hall, Boston General Hospital, at 7.30 pm. "Corticosteroids" (Film and slides from the Society).

Sunderland Branch, Pharmaceutical Society, Sunderland Polytechnic, at 7.30 pm Dr D. R. Bragg (head of the School of Pharmacy, Leicester Polytechnic) on "Folk medicine."

Society of Cosmetic Chemists, Institute of Electrical Engineers, Savoy Place, London WC2, at 7 pm. Mr K. Aynsley (Gibbs Proprietaries Ltd) on "Problems in the manufacture and development of perfumed toiletries" (joint meeting with the British Society of Perfumers).

Sunday March 28

London and Home Counties Branch and Pharmacy Group, Socialist Medical Association, 14 Jockeys Fields, London WC1, at 10 am. Seminar on "The social causes and social consequences of addiction."

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The Personnel Manager,
G. D. Searle & Co. Ltd.,
Lane End Road,
High Wycombe,
Bucks.

Tel: High Wycombe 21124.

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required at this general hospital. Salary £1,325-£1,665 p.a. will participate in Ward Pharmacy Scheme. Good experience. Assistance provided in finding accommodation in the locality. Apply quoting 2 referees to Group Secretary, 64 Cardiff Road, Newport.

WANTED

WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W 11. Tel. Park 3137-8. C 140

G. O. WOODWARD

Executive required for expanding export department involved with pharmaceutical and allied products. A knowledge of export would be an advantage as would experience in wholesale or general sales of pharmaceuticals. The post offers interesting scope to the right man.

Apply: The Managing Director, **G. O. Woodward & Co Ltd,** 226 Putney Bridge Road, London, SW 15. Tel: 870 0971.

CLASSIFIED

TEL: 01-353 3212

HOSPITAL APPOINTMENTS

MID WALES HOSPITAL MANAGEMENT COMMITTEE
Bronglais Hospital Aberystwyth

Deputy Chief Pharmacist (Category 4)

At the above new General Hospital's well equipped and modern department. Salary scale £1,509-£1,930 p.a. Commencing salary according to experience plus certain qualifications allowance of £25. Unfurnished accommodation available.

Applications giving details of qualifications, experience and the names and addresses of two referees to group secretary:

Gorseland,
North Road,
Aberystwyth.
(Tel: 7621).

Closing date extended to 3rd April, 1971 due to Postal Strike.

PREMISES TO LET

Eton Rural District Council

Shops at Bells Hill, Stoke Poges (Bucks)

The Council has developed an estate which includes 12 shops, eleven of which are occupied. The remaining shop has been reserved for occupation by a pharmaceutical chemist if a suitable applicant is found.

Shop area about 40 ft. x 19 ft. plus toilet facilities, yard and garage. Flat above available on separate tenancy.

Further particulars from the undersigned at Council Offices, Windsor Road, Slough.

D. P. HARRISON,
Clerk.

MISCELLANEOUS

MANLY MAN'S BELT. Nationally advertised "obtainable from chemists." £2.68. Full trade terms. Order by waist measurement from Manly Co., 23 Freshwater Parade, Bishopric, Horsham, Sussex. Telephone: Horsham 5426.

CONTENTS OF CHEMIST SHOP — large and small old bottles and drawers for sale. Tel.: 01-788 9483.

AGENTS

Established agents are required to distribute well-known perfumery range in the following areas. Greater London, Home Counties, East Anglia, Midlands and West Country. Box 1734.

SITUATIONS VACANT

CHIEF PHARMACIST

HOME OFFICE, PRISON DEPARTMENT

Applications are invited from male or female registered Pharmacists aged 25 or over for appointment as Chief Pharmacist, Category III, at Her Majesty's Prison, Brixton. Previous hospital experience is not essential.

Salary scale £1,786 to £2,372 plus £92 per annum environment allowance. Starting salary above the minimum of the scale may be allowed for previous National Health Service, Government Service or other comparable experience.

As the duties include supervision of certain other prison service establishments some travelling will be necessary.

A five day week is worked. The annual leave allowance is four weeks rising to four weeks and three days after ten years' total service, plus six public holidays.

Application form and further details obtainable from The Establishment Officer, Home Office, Prison Department, (R 9/4 VDC), Portland House, Stag Place, London, SW 1.

FOR SALE

BARGAIN SALE

CAPSULES — Empty, 2 piece

Two-piece gelatin capsules, USA origin, to be sold at very reduced prices. Total 15 million capsules, 17 colour combinations, sizes zero, 1 and 2. These were bought for sales project which wasn't realised. Will sell at 16 per cent of current capsule prices. No small buyer, must buy lot quantities.

Write to CONMED, Athlone, Ireland,
or call Athlone 2606

Our address for Box No. replies is

Bouverie House, 154 Fleet Street, London, EC4A 2DL

Tel: 01-353 3212



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The Family health-giving food in POPULAR DEMAND.
Packed in 3 sizes: Well advertised: Your customers will ask for FROMENT — make sure of your stock!

SOLE MANUFACTURERS: JOHN H. HERON LTD, HOOK ROAD MILLS, GOOLE. TEL 2153/4

FROMENT

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13 for 12 during March and April

One FREE bottle of Selsun (2½% selenium sulphide) with each dozen on orders for 3 dozen or more (complete dozens only).

	YOU PAY	YOUR PROFIT
PER DOZEN 25 ml	£1.20	£0.75
PER DOZEN 50 ml	£2.20	£1.37½
PER DOZEN 100 ml	£4.12	£2.51

You can earn an EXTRA 5% by combining a Selsun Bonus Order with an order for other Abbott products to make a £25 parcel

**plus
extra
5%**

To Abbott Laboratories Ltd., Queenborough, Kent. 

Please supply on BONUS TERMS

..... dozen 25ml Selsun plus 1 FREE per dozen

..... dozen 50ml Selsun plus 1 FREE per dozen

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Minimum order three dozen (whole dozens only of any size)

This bonus offer may be combined with orders for other Abbott products for EXTRA 5% discount (minimum total order £25).

Please state if you wish this order to be invoiced direct to you or through a nominated wholesaler. In either case the bonus stock will be sent from Queenborough.

Please supply the following Abbott products to entitle me to an extra 5% discount on the SELSUN offer.

Delivery address

This offer expires 30 April, 1971

* Invoice me direct

* Invoice through the following wholesaler's address

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Glass Distinction



Glass containers by Beatson—ask your wholesaler

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| 1. Metric Ribbed Oval—
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| 2. Metric Winchesters
Plain and Poison | 6. Metric Sloping Shoulder Flat
—white flint and amber |
| 3. Metric Medical—
white flint | 7. Olive Oils—white flint |
| 4. Vials—white flint | 8. Tablets—white flint and amber |
| | 9. Jars—white flint and amber |
| | 10. Eye Drop bottles
and Droppers —amber |



For details of sizes contact:-

BEATSON, CLARK & CO. LTD., Rotherham, Yorks. Tel: 0709-79141 Telex: 54329

